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|------|----------|----|
| _    | ЧV       | мп |
| Form | <b>.</b> | 50 |

Department of the Treasury

## \*\* PUBLIC DISCLOSURE COPY \*\*

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Eorm990 for instructions and the latest information

OMB No. 1545-0047

| -             |                    |   |   | intormation.                 | mopeotion                    |  |  |  |  |
|---------------|--------------------|---|---|------------------------------|------------------------------|--|--|--|--|
| Α             | For th             | e 2020 calendar year, or tax year beginning OCT 1, 2020 and e                               | ending SI                                 | EP 30, 2021                  |                              |  |  |  |  |
| B             | Check if           | C Name of organization  |   | D Employer identifi          | cation number                |  |  |  |  |
| â             | applicab           | CONNECTED THE NATIONAL CENTER FOR   |   |                              |                              |  |  |  |  |
|               | Addre              |   |   |                              |                              |  |  |  |  |
|               | Name               | 20-4781979  |   |                              |                              |  |  |  |  |
|               | Initial<br>returr  | Number and street (or P.O. box if mail is not delivered to street address)                  | Room/suite                                | E Telephone numbe            | r                            |  |  |  |  |
|               | Final              |   | L200                                      | 510-849-4945                 |                              |  |  |  |  |
|               | termi<br>ated      | City or town, state or province, country, and ZIP or foreign postal code                    |   | <b>G</b> Gross receipts \$   | 8,506,816.                   |  |  |  |  |
|               | Amer<br>returr     | BERKELEI, CA 94704  |   | H(a) Is this a group re      | eturn                        |  |  |  |  |
|               | Appli<br>tion      | <sup>ca-</sup> <b>F</b> Name and address of principal officer: GARY HOACHLANDER             |   | for subordinates             | ? Yes X No                   |  |  |  |  |
|               | pend               | <sup>ng</sup> same as c above   |   | H(b) Are all subordinates in | ncluded? Yes No              |  |  |  |  |
| 1             | Tax-ex             | empt status: 🗴 501(c)(3) 🛄 501(c) ( )◀ (insert no.) 🛄 4947(a)(1) o                          | or 📃 527                                  |                              | list. See instructions       |  |  |  |  |
| J             | Websi              | te: NWW.CONNECTEDNATIONAL.ORG   |   | H(c) Group exemptio          | n number 🕨                   |  |  |  |  |
| κ             | <sup>-</sup> orm o | f organization: 🗴 Corporation 🔄 Trust 🔄 Association 📃 Other 🕨                               | L Year                                    | of formation: 2006           | State of legal domicile: CA  |  |  |  |  |
| Pa            | art I              | Summary   |   |                              |                              |  |  |  |  |
| ۵             | 1                  | Briefly describe the organization's mission or most significant activities: CONNECT         | TED PARTN                                 | ERS WITH SCHOOLS             | ,                            |  |  |  |  |
| Ŭ             |                    | DISTRICTS, AND COMMUNITY LEADERS TO TRANSFORM EDUCATION THROU                               |   |                              |                              |  |  |  |  |
| Governance    | 2                  | Check this box 🕨 🛄 if the organization discontinued its operations or dispos                | sed of more                               | than 25% of its net as       | ssets.                       |  |  |  |  |
| ٥<br>٨        | 3                  | Number of voting members of the governing body (Part VI, line 1a)                           |   |                              | 5                            |  |  |  |  |
|               | 4                  | Number of independent voting members of the governing body (Part VI, line 1b) _             |   | 5                            |                              |  |  |  |  |
| es            | 5                  | Total number of individuals employed in calendar year 2020 (Part V, line 2a)                |   | 19                           |                              |  |  |  |  |
| Activities &  | 6                  | Total number of volunteers (estimate if necessary)  |   | 5                            |                              |  |  |  |  |
| lcti          | 7 a                | Total unrelated business revenue from Part VIII, column (C), line 12                        |   | 0.                           |                              |  |  |  |  |
| _             | b                  | Net unrelated business taxable income from Form 990-T, Part I, line 11                      |   | 7b                           | 0.                           |  |  |  |  |
|               |                    |   |   | Prior Year                   | Current Year                 |  |  |  |  |
| ē             | 8                  | Contributions and grants (Part VIII, line 1h)   | tions and grants (Part VIII, line 1h)1,33 |                              |                              |  |  |  |  |
| Revenue       | 9                  | Program service revenue (Part VIII, line 2g)  |   | 1,591,118.                   | 7,993,425.                   |  |  |  |  |
| lev           | 10                 | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                               |   | 533.                         | 340.                         |  |  |  |  |
| ш             | 11                 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                    |   | -1,250.                      | ٥.                           |  |  |  |  |
|               | 12                 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) .        |   | 2,925,591.                   | 8,506,816.                   |  |  |  |  |
|               | 13                 | Grants and similar amounts paid (Part IX, column (A), lines 1-3)                            |   | 0.                           | 1,811,012.                   |  |  |  |  |
|               | 14                 | Benefits paid to or for members (Part IX, column (A), line 4)                               |   | 0.                           | 0.                           |  |  |  |  |
| Se            | 15                 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) _         |   | 2,785,022.                   | 2,758,451.                   |  |  |  |  |
| )<br>SUS      | 16a                | Professional fundraising fees (Part IX, column (A), line 11e)                               |   | 0.                           | 0.                           |  |  |  |  |
| Expenses      | b                  | Total fundraising expenses (Part IX, column (D), line 25)                                   | 920.                                      |                              |                              |  |  |  |  |
| Ш             | 17                 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                                |   | 1,460,394.                   | 829,481.                     |  |  |  |  |
|               | 18                 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)                   |   | 4,245,416.                   | 5,398,944.                   |  |  |  |  |
|               | 19                 | Revenue less expenses. Subtract line 18 from line 12  |   | -1,319,825.                  | 3,107,872.                   |  |  |  |  |
| Fund Balances |                    |   | Be  | ginning of Current Year      | End of Year                  |  |  |  |  |
| sets<br>alan  | 20                 | Total assets (Part X, line 16)  |   | 1,986,668.                   | 6,483,238.                   |  |  |  |  |
| tAs           | 21                 | Total liabilities (Part X, line 26)   |   | 1,130,666.                   | 2,532,821.                   |  |  |  |  |
| Fun           | 22                 | Net assets or fund balances. Subtract line 21 from line 20                                  |   | 856,002.                     | 3,950,417.                   |  |  |  |  |
|               | art II             | Signature Block   |   |                              |                              |  |  |  |  |
| Und           | lor non            | the of parium. I declare that I have examined this return, including accompanying echedules | and atatam                                | onte and to the best of m    | v knowledge and belief it is |  |  |  |  |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign         | Signature of officer  |                       |          |                         |  |  |  |  |  |  |
|--------------|---|-----------------------|----------|-------------------------|--|--|--|--|--|--|
| Sign<br>Here | GARY HOACHLANDER, PRESIDENT<br>Type or print name and title |                       |          |                         |  |  |  |  |  |  |
|              | Print/Type preparer's name                                  | Preparer's signature  | Date     | Check PTIN              |  |  |  |  |  |  |
| Paid         | SHEBA B. DALANEY  | SHEBA B. DALANEY      | 08/11/22 | self-employed P00351252 |  |  |  |  |  |  |
| Preparer     | Firm's name 🕞 ABBOTT, STRINGHAM & LYNC                      | Н                     | Firm'    | Firm's EIN 🗩 77-0051130 |  |  |  |  |  |  |
| Use Only     | Firm's address 👞 1901 S BASCOM AVE STE 10                   | 5                     |          |                         |  |  |  |  |  |  |
|              | CAMPBELL, CA 95008 Phone no.(408)377                        |                       |          |                         |  |  |  |  |  |  |
| May the I    | RS discuss this return with the preparer shown abc          | ove? See instructions |          | X Yes No                |  |  |  |  |  |  |
|              |   |                       |          |                         |  |  |  |  |  |  |

032001 12-23-20 LHA For Paperwork Reduction Act Notice, see the separate instructions. SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

|    | CONNECTED THE NATIONAL CENTER FOR  |                    |                        |
|----|--|--------------------|------------------------|
| -  | 990 (2020) COLLEGE AND CAREER  | 20-4781979         | Page <b>2</b>          |
| Pa | rt III Statement of Program Service Accomplishments  |                    |                        |
|    | Check if Schedule O contains a response or note to any line in this Part III                                     |                    | <u>х</u>               |
| 1  | Briefly describe the organization's mission:   |                    |                        |
|    | CONNECTED: THE NATIONAL CENTER FOR COLLEGE AND CAREER PARTNERS WITH  |                    |                        |
|    | SCHOOL, DISTRICT, AND COMMUNITY LEADERS TO TRANSFORM EDUCATION THROUGH   |                    |                        |
|    | LINKED LEARNING PATHWAYS SO THAT ALL STUDENTS, REGARDLESS OF   |                    |                        |
|    | BACKGROUND, ARE PREPARED TO SUCCEED IN COLLEGE, CAREER, COMMUNITY AND  |                    |                        |
| 2  | Did the organization undertake any significant program services during the year which were not listed on the     |                    |                        |
|    | prior Form 990 or 990-EZ?  |                    | Yes X No               |
|    | If "Yes," describe these new services on Schedule O.   |                    |                        |
| 3  | Did the organization cease conducting, or make significant changes in how it conducts, any program services      | ?                  | Yes 🗴 No               |
|    | If "Yes," describe these changes on Schedule O.  |                    |                        |
| 4  | Describe the organization's program service accomplishments for each of its three largest program services, a    | as measured by     | expenses.              |
|    | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to oth | ners, the total ex | penses, and            |
|    | revenue, if any, for each program service reported.  |                    |                        |
| 4a | (Code: ) (Expenses \$ 2,675,624. including grants of \$ 1,811,012.) (Reve  | mue\$              | 6,125,442.)            |
|    | DESIGN AND IMPLEMENT HIGH QUALITY COLLEGE AND CAREER PATHWAYS: WE  |                    |                        |
|    | SUPPORT DISTRICT AND SITE LEADERS THROUGH COACHING AND DIGITAL TOOLS TO  |                    |                        |
|    | HELP PATHWAY TEACHER TEAMS ESTABLISH THE STRUCTURES AND CONDITIONS FOR   |                    |                        |
|    | EQUITABLE STUDENT SUCCESS, THROUGH RIGOROUS COLLEGE-READY ACADEMICS  |                    |                        |
|    | INTEGRATED WITH SEQUENCED CAREER AND TECHNICAL EDUCATION, WORK-BASED   |                    |                        |
|    | LEARNING, INTEGRATED SUPPORTS IN MIDDLE AND HIGH SCHOOL AND INTO   |                    |                        |
|    | POST-SECONDARY.  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
| 4b | (Code:         ) (Expenses \$ 1,454,981. including grants of \$) (Rever  | enue \$            | 1,867,983.)            |
|    | STRENGHTHEN CAPACITY FOR EFFECTIVE LEARNING, TEACHING AND LEADING: WE  |                    |                        |
|    | PARTNER WITH SITE AND DISTRICT LEADERSHIP TEAMS TO DESIGN, SUPPORT, AND  |                    |                        |
|    | SUSTAIN IMPACTFUL PROFESSIONAL LEARNING THROUGH COMMUNITIES OF PRACTICE  |                    |                        |
|    | THAT USE EVIDENCE-BASED CYCLES OF INQUIRY, ANALYSES OF STUDENT AND   |                    |                        |
|    | ADULT WORK, PROTOCOLS FOR EFFECTIVE COLLABORATION, AND A VARIETY OF  |                    |                        |
|    | ONLINE TOOLS, RESOURCES, AND EXEMPLARS. WE HELP LEADERSHIP TEAMS TO  |                    |                        |
|    | EXAMINE CURRENT CONDITIONS, DEVELOP AND IMPLEMENT EQUITABLE POLICIES,  |                    |                        |
|    | SYSTEMS, AND STRUCTURES THAT SUPPORT SUSTAINING, EXPANDING, AND  |                    |                        |
|    | CONTINUOUSLY IMPROVING PATHWAYS IN MIDDLE AND HIGH SCHOOL AND INTO   |                    |                        |
|    | POST-SECONDARY.  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
| 4c |  | enue \$            | )                      |
|    | DIGITAL LEARNING AND MEDIA: CONNECTED STUDIOS IS A DIGITAL WORK AND  |                    |                        |
|    | COLLABORATION SPACE THAT IS SPECIFICALLY DESIGNED, WITH INPUT FROM   |                    |                        |
|    | DISTRICT AND SITE LEADERS AS WELL AS TEACHERS, TO SUPPORT SYSTEM-WIDE  |                    |                        |
|    | IMPLEMENTATION OF LINKED LEARNING PATHWAYS. IT CONTAINS A SUITE OF   |                    |                        |
|    | CLOUD-BASED SOFTWARE PROGRAMS THAT ALLOWS ADMINISTRATORS, EDUCATORS,   |                    |                        |
|    | STUDENTS AND EMPLOYERS TO COLLABORATE AND LEARN TOGETHER AS THEY BUILD   |                    |                        |
|    | HIGH QUALITY PATHWAYS THAT RESULT IN IMPROVED STUDENT LEARNING   |                    |                        |
|    | OUTCOMES.  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
|    |  |                    |                        |
| 4d | Other program services (Describe on Schedule O.)   |                    |                        |
|    | (Expenses \$ including grants of \$ ) (Revenue \$  |                    | )                      |
| 4e | Total program service expenses 4,163,436.  |                    |                        |
|    |  |                    | Form <b>990</b> (2020) |

|     | 990 (2020) COLLEGE AND CAREER 20-4781979   |     | Р   | age 3    |
|-----|--|-----|-----|----------|
| Pa  | t IV Checklist of Required Schedules   |     |     |          |
|     |  |     | Yes | No       |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |     |     |          |
|     | If "Yes," complete Schedule A  | 1   | Х   |          |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2   | Х   |          |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," <i>complete Schedule C, Part I</i>           | 3   |     | x        |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>          | 4   |     | x        |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or   |     |     | x        |
| 6   | similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>  | 5   |     |          |
| 0   | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   |     | x        |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |     |     |          |
| •   | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.  | 7   |     | x        |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i>  | 8   |     | x        |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for  |     |     |          |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  |     |     |          |
|     | If "Yes," complete Schedule D, Part IV   | 9   |     | X        |
| 10  | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i>                     | 10  |     | x        |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.  |     |     |          |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  | 11a | x   |          |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total   |     |     | <u> </u> |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b |     | x        |
| с   | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total  |     |     |          |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c |     | x        |
| d   | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in  |     |     |          |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d |     | x        |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e |     | х        |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |     |     |          |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f | х   |          |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII   | 12a | x   |          |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  |     |     |          |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b |     | x        |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13  |     | X        |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a |     | х        |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  |     |     |          |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |     |     |          |
|     | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b |     | Х        |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If</i> "Yes," <i>complete Schedule F, Parts II and IV</i> | 15  |     | x        |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>  | 16  |     | x        |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  |     |     |          |
| -   | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | x        |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," <i>complete Schedule G, Part II</i>                 | 18  |     | x        |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If</i> "Yes,"  |     |     | <u> </u> |
| 13  | complete Schedule G, Part III  | 19  |     | x        |
| 20a | Did the organization operate one or more hospital facilities? <i>If</i> "Yes," <i>complete Schedule H</i>  | 20a |     | x        |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b |     | <u> </u> |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or  |     |     |          |
|     | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  | х   | 1        |
|     |  |     |     | (2020)   |

|     | 990 (2020) COLLEGE AND CAREER 20-4781979   |            | P     | age <b>4</b> |
|-----|--|------------|-------|--------------|
| Pa  | rt IV Checklist of Required Schedules (continued)  |            |       |              |
|     |  |            | Yes   | No           |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22         |       | x            |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current   |            |       |              |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete   |            |       |              |
|     | Schedule J   | 23         | х     |              |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the  |            |       |              |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete   |            |       |              |
| _   | Schedule K. If "No," go to line 25a  | 24a        |       | Х            |
|     | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b        |       |              |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   | 24c        |       |              |
| d   | any tax-exempt bonds?<br>Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 240<br>24d |       |              |
|     | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit   |            |       |              |
|     | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a        |       | х            |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and   |            |       |              |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete  |            |       |              |
|     | Schedule L, Part I   | 25b        |       | X            |
| 26  | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current  |            |       |              |
|     | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%  | 00         |       | x            |
| 27  | controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i><br>Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | 26         |       | ~            |
| 21  | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  |            |       |              |
|     | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27         |       | x            |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV  |            |       |              |
|     | instructions, for applicable filing thresholds, conditions, and exceptions):   |            |       |              |
| а   | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If   |            |       |              |
|     | "Yes," complete Schedule L, Part IV  | 28a        |       | X            |
|     | A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>   | 28b        |       | X            |
| С   | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b?/f   | 28c        |       | x            |
| 29  | "Yes," complete Schedule L, Part IV<br>Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 200        |       | X            |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation  | 20         |       |              |
|     | contributions? If "Yes," complete Schedule M   | 30         |       | x            |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   | 31         |       | Х            |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete   |            |       |              |
|     | Schedule N, Part II  | 32         |       | X            |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |            |       |              |
| 24  | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33         |       | X            |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1   | 34         |       | x            |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a        |       | x            |
|     | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity  |            |       |              |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b        |       |              |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?   |            |       |              |
|     | If "Yes," complete Schedule R, Part V, line 2  | 36         |       | X            |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |            |       | Ŧ            |
| 20  | and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i>   | 37         |       | X            |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?<br>Note: All Form 990 filers are required to complete Schedule O  | 38         | x     |              |
| Pa  | Note: All Form 990 filers are required to complete Schedule O           Ct V         Statements Regarding Other IRS Filings and Tax Compliance   | 1.00       |       | <u> </u>     |
|     | Check if Schedule O contains a response or note to any line in this Part V   |            |       |              |
|     | · · · · · · · · · · · · · · · · · · ·  |            | Yes   | No           |
|     | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a  | 9          |       |              |
|     | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b   | 2          |       |              |
| С   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   |            | w     |              |
|     | (gambling) winnings to prize winners?  | 1c         | X 000 | L            |

032004 12-23-20

|        | 990 (2020) COLLEGE AND CAREER 20-4781979   |          | Р        | Page 5   |  |  |  |  |  |  |  |
|--------|--|----------|----------|----------|--|--|--|--|--|--|--|
| Pa     | t V Statements Regarding Other IRS Filings and Tax Compliance (continued)  |          |          |          |  |  |  |  |  |  |  |
|        |  |          | Yes      | No       |  |  |  |  |  |  |  |
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |          |          |          |  |  |  |  |  |  |  |
|        | filed for the calendar year ending with or within the year covered by this return 2a 19  | 2b       | x        |          |  |  |  |  |  |  |  |
| b      | <b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  |          |          |          |  |  |  |  |  |  |  |
|        | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)   |          |          |          |  |  |  |  |  |  |  |
|        | <b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?  |          |          |          |  |  |  |  |  |  |  |
|        | <b>b</b> If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>  |          |          |          |  |  |  |  |  |  |  |
| 4a     | 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a   |          |          |          |  |  |  |  |  |  |  |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial account)?   | 4a       |          | X        |  |  |  |  |  |  |  |
| b      | If "Yes," enter the name of the foreign country  |          |          |          |  |  |  |  |  |  |  |
| _      | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  | _        |          | v        |  |  |  |  |  |  |  |
|        | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a       |          | X        |  |  |  |  |  |  |  |
|        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b       |          | X        |  |  |  |  |  |  |  |
|        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | 5c       | <u> </u> | <u> </u> |  |  |  |  |  |  |  |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit  |          |          |          |  |  |  |  |  |  |  |
|        | any contributions that were not tax deductible as charitable contributions?  | 6a       |          | X        |  |  |  |  |  |  |  |
| D      | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts   | 0        |          |          |  |  |  |  |  |  |  |
| -      | were not tax deductible?   | 6b       |          |          |  |  |  |  |  |  |  |
| 7      | Organizations that may receive deductible contributions under section 170(c).  | 7-       |          | x        |  |  |  |  |  |  |  |
| a      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  | 7a       |          |          |  |  |  |  |  |  |  |
|        | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b       |          | ├──      |  |  |  |  |  |  |  |
| С      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required  | 7-       |          | x        |  |  |  |  |  |  |  |
| h      | to file Form 8282?   | 7c       |          |          |  |  |  |  |  |  |  |
|        | If "Yes," indicate the number of Forms 8282 filed during the year 7d   | 7e       |          | x        |  |  |  |  |  |  |  |
|        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  | 7e<br>7f |          | X        |  |  |  |  |  |  |  |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7g       |          |          |  |  |  |  |  |  |  |
| y<br>b | g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   |          |          |          |  |  |  |  |  |  |  |
| 8      | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? <b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the | 7h       |          |          |  |  |  |  |  |  |  |
| 0      | sponsoring organizations maintaining donor advised times. Die a donor advised time maintained by the   | 8        |          |          |  |  |  |  |  |  |  |
| 9      | Sponsoring organizations maintaining donor advised funds.  | -        |          |          |  |  |  |  |  |  |  |
| a      | Did the sponsoring organization make any taxable distributions under section 4966?   | 9a       |          |          |  |  |  |  |  |  |  |
|        | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  | 9b       |          | <u> </u> |  |  |  |  |  |  |  |
| 10     | Section 501(c)(7) organizations. Enter:  | 50       |          |          |  |  |  |  |  |  |  |
|        | Initiation fees and capital contributions included on Part VIII, line 12 10a   |          |          |          |  |  |  |  |  |  |  |
|        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b  | 1        |          |          |  |  |  |  |  |  |  |
| 11     | Section 501(c)(12) organizations. Enter:   | 1        |          |          |  |  |  |  |  |  |  |
|        | Gross income from members or shareholders  |          |          |          |  |  |  |  |  |  |  |
|        | Gross income from other sources (Do not net amounts due or paid to other sources against   |          |          |          |  |  |  |  |  |  |  |
| 2      | amounts due or received from them.) 11b  |          |          |          |  |  |  |  |  |  |  |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a      |          |          |  |  |  |  |  |  |  |
|        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b  |          |          |          |  |  |  |  |  |  |  |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.   |          |          |          |  |  |  |  |  |  |  |
|        | Is the organization licensed to issue qualified health plans in more than one state?   | 13a      |          |          |  |  |  |  |  |  |  |
|        | Note: See the instructions for additional information the organization must report on Schedule O.  |          |          |          |  |  |  |  |  |  |  |
| b      | Enter the amount of reserves the organization is required to maintain by the states in which the   |          |          |          |  |  |  |  |  |  |  |
|        | organization is licensed to issue qualified health plans   |          |          |          |  |  |  |  |  |  |  |
| с      | Enter the amount of reserves on hand 13c   |          |          |          |  |  |  |  |  |  |  |
|        | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a      |          | x        |  |  |  |  |  |  |  |
|        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O  | 14b      | 1        |          |  |  |  |  |  |  |  |
| 15     | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or  |          | 1        |          |  |  |  |  |  |  |  |
|        | excess parachute payment(s) during the year?   | 15       |          | x        |  |  |  |  |  |  |  |
|        | If "Yes," see instructions and file Form 4720, Schedule N.   |          |          |          |  |  |  |  |  |  |  |
| 16     | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?  | 16       |          | x        |  |  |  |  |  |  |  |
|        | If "Yes," complete Form 4720, Schedule O.  |          |          |          |  |  |  |  |  |  |  |
|        |  |          |          |          |  |  |  |  |  |  |  |

Form **990** (2020)

| Form       | 990 (2020) COLLEGE AND CAREER  |             | 20-4781979         |         | Р        | age <b>6</b> |
|------------|--|-------------|--------------------|---------|----------|--------------|
| Pa         | t VI Governance, Management, and Disclosure For each "Yes" response to lines 2 thr   | ough 7b     | below, and for a   | "No" r  | espon    | se           |
|            | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O  | . See ins   | tructions.         |         |          |              |
|            | Check if Schedule O contains a response or note to any line in this Part VI  |             |                    |         |          | X            |
| Sec        | tion A. Governing Body and Management  |             |                    |         |          |              |
|            |  |             |                    |         | Yes      | No           |
| 1a         | Enter the number of voting members of the governing body at the end of the tax year  | 1a          | 5                  |         |          |              |
|            | If there are material differences in voting rights among members of the governing body, or if the governing  |             |                    |         |          |              |
|            | body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  |             |                    |         |          |              |
| b          | Enter the number of voting members included on line 1a, above, who are independent   | 1b          | 5                  |         |          |              |
| 2          | Did any officer, director, trustee, or key employee have a family relationship or a business relationship  | with an     | y other            |         |          |              |
|            | officer, director, trustee, or key employee?   |             |                    | 2       |          | х            |
| 3          | Did the organization delegate control over management duties customarily performed by or under the   | e direct s  | upervision         |         |          |              |
|            | of officers, directors, trustees, or key employees to a management company or other person?  |             |                    | 3       |          | х            |
| 4          | Did the organization make any significant changes to its governing documents since the prior Form 9  | 90 was f    | iled?              | 4       |          | х            |
| 5          | Did the organization become aware during the year of a significant diversion of the organization's ass   | ets?        |                    | 5       |          | х            |
| 6          | Did the organization have members or stockholders?   |             |                    | 6       |          | х            |
| 7a         | Did the organization have members, stockholders, or other persons who had the power to elect or ap   | point on    | e or               |         |          |              |
|            | more members of the governing body?  |             |                    | 7a      |          | х            |
| b          | Are any governance decisions of the organization reserved to (or subject to approval by) members, si   | tockhold    | ers, or            |         |          |              |
|            | persons other than the governing body?   |             |                    | 7b      |          | х            |
| 8          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year                                    | r by the fo | ollowing:          |         |          |              |
| а          | The governing body?  |             |                    | 8a      | Х        |              |
| b          | Each committee with authority to act on behalf of the governing body?  |             |                    | 8b      | Х        |              |
| 9          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read   | ched at t   | he                 |         |          |              |
|            | organization's mailing address? If "Yes," provide the names and addresses on Schedule O  |             |                    | 9       |          | X            |
| Sec        | tion B. Policies (This Section B requests information about policies not required by the Internal Re   | evenue C    | ode.)              |         |          |              |
|            |  |             |                    |         | Yes      | No           |
|            | Did the organization have local chapters, branches, or affiliates?   |             |                    | 10a     |          | X            |
| b          | If "Yes," did the organization have written policies and procedures governing the activities of such ch  |             |                    |         |          |              |
|            | and branches to ensure their operations are consistent with the organization's exempt purposes? $\dots$  |             |                    | 10b     |          |              |
| 11a        | Has the organization provided a complete copy of this Form 990 to all members of its governing body  | / before    | filing the form?   | 11a     | X        |              |
| b          | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |             |                    |         |          |              |
| 12a        | Did the organization have a written conflict of interest policy? If "No," go to line 13  |             |                    | 12a     | X        |              |
| b          | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise                              |             |                    | 12b     | Х        |              |
| с          | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Ye   | es," desc   | ribe               |         |          |              |
|            | in Schedule O how this was done  |             |                    | 12c     | X        |              |
| 13         | Did the organization have a written whistleblower policy?  |             |                    | 13      | X        |              |
| 14         | Did the organization have a written document retention and destruction policy?   |             |                    | 14      | X        |              |
| 15         | Did the process for determining compensation of the following persons include a review and approva   | i by inde   | pendent            |         |          |              |
| _          | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |             |                    | 45 -    | v        |              |
| a<br>h     | The organization's CEO, Executive Director, or top management official   |             |                    | 15a     | X        |              |
| b          | Other officers or key employees of the organization  |             |                    | 15b     | X        |              |
| 40-        | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  |             |                    |         |          |              |
| 16a        | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangen  |             |                    | 10-     |          | x            |
| <b>b</b>   | taxable entity during the year?<br>If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluat       |             |                    | 16a     |          | ^            |
| D          |  |             | -                  |         |          |              |
|            | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ  |             |                    | 166     |          |              |
| <u>Sec</u> | exempt status with respect to such arrangements?   |             |                    | 16b     |          |              |
|            | List the states with which a copy of this Form 990 is required to be filed CA  |             |                    |         |          |              |
| 17<br>18   | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, ar  | nd 000 T    | (Section 501(a)/2  | s only  | () 21/21 | ahlo         |
| 10         | for public inspection. Indicate how you made these available. Check all that apply.  | ia 330-1    |                    | ,s only | , avall  | ane          |
|            | Own website I Another's website I Don request Other (explain   | on Scho     | dule ()            |         |          |              |
| 19         | Describe on Schedule O whether (and if so, how) the organization made its governing documents, co  |             |                    | d finar | ncial    |              |
| 13         | statements available to the public during the tax year.  |             | nierest policy, an | u midi  | icial    |              |
| 20         | State the name, address, and telephone number of the person who possesses the organization's boo   | nke and i   |                    |         |          |              |
| 20         | State the name, address, and telephone number of the person who possesses the organization's both shierra MERTO AND MAGGIE WILLIAMS - 510-849-4945 | and and I   |                    |         |          |              |
|            | 2150 SHATTUCK AVENUE, STE. 750, BERKELEY, CA 94704   |             |                    |         |          |              |

| Form 990 (2020)                     | COLLEGE AND                            | CAREER                             |   | 20-4781979              | Page 7          |
|-------------------------------------|--|------------------------------------|---|-------------------------|-----------------|
| Part VII Com                        | pensation of Officers,                 | Directors, Trustees, Key           | Employees, Highest Compe                | ensated                 |                 |
| Emp                                 | loyees, and Independe                  | ent Contractors                    |   |                         |                 |
| Check                               | k if Schedule O contains a res         | ponse or note to any line in this  | Part VII                                |                         |                 |
| Section A. Offic                    | ers, Directors, Trustees, Ke           | y Employees, and Highest Con       | pensated Employees                      |                         |                 |
| 1a Complete this                    | table for all persons required         | to be listed. Report compensation  | n for the calendar year ending with o   | r within the organizati | ion's tax year. |
| <ul> <li>List all of the</li> </ul> | e organization's <b>current</b> office | rs, directors, trustees (whether i | ndividuals or organizations), regardles | s of amount of comp     | ensation.       |

Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

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• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)  | (B)                    | Ľ                               |                       | (0       | C)                     | •                               |        | (D)             | (E)             | (F)                    |
|--|------------------------|---------------------------------|-----------------------|----------|------------------------|---------------------------------|--------|-----------------|-----------------|------------------------|
| Name and title                                     | Average                | (-1                             |                       | Pos      | itior                  |                                 |        | Reportable      | Reportable      | Estimated              |
|  | hours per              | box                             |                       |          | less person is both an |                                 |        | compensation    | compensation    | amount of              |
|  | week                   | officer and a director/trustee) |                       | from     | from related           | other                           |        |                 |                 |                        |
|  | (list any              | ector                           |                       |          |                        |                                 |        | the             | organizations   | compensation           |
|  | hours for              | or dir                          | e                     |          |                        | ated                            |        | organization    | (W-2/1099-MISC) | from the               |
|  | related                | istee                           | truste                |          | Ð                      | pens                            |        | (W-2/1099-MISC) |                 | organization           |
|  | organizations<br>below | ual tri                         | onal                  |          | ploye                  | t com                           |        |                 |                 | and related            |
|  | line)                  | ndividual trustee or director   | Institutional trustee | Officer  | Key employee           | Highest compensated<br>employee | Former |                 |                 | organizations          |
| (1) GARY HOACHLANDER                               | 40.00                  | -                               | -                     | 0        | $\leq$                 | 포히                              | ц.     |                 |                 |                        |
| PRESIDENT  |                        |                                 |                       | x        |                        |                                 |        | 332,889.        | Ο.              | 21,709.                |
| (2) ROB ATTERBURY                                  | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| DIRECTOR, REGIONAL LINKED                          |                        |                                 |                       |          | x                      |                                 |        | 199,989.        | 0.              | 39,982.                |
| (3) DAPHANNIE STEPHENS                             | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| CHIEF PROGRAMS OFFICER                             |                        |                                 |                       | х        |                        |                                 |        | 193,779.        | 0.              | 25,166.                |
| (4) DAVID YANOFSKY                                 | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| DIRECTOR, MEDIA & YOUTH DE                         |                        |                                 |                       |          | х                      |                                 |        | 177,703.        | 0.              | 23,974.                |
| (5) JASON QUIARA                                   | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| CHIEF STRATEGY & PARTNERSH                         |                        |                                 |                       | х        |                        |                                 |        | 178,204.        | 0.              | 19,955.                |
| (6) JENNIFER LUTZENBERGER-PHILLIPS                 | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| DIRECTOR, LT&PD                                    |                        |                                 |                       |          | х                      |                                 |        | 183,679.        | 0.              | 13,901.                |
| (7) JULIE KOENKE                                   | 40.00                  |                                 |                       |          |                        |                                 |        |                 |                 |                        |
| DIRECTOR, REGIONAL LL SUPP                         |                        |                                 |                       |          | х                      |                                 |        | 158,537.        | 0.              | 24,659.                |
| (8) SHIERRA MERTO                                  | 40.00                  |                                 |                       |          |                        |                                 |        |                 | _               |                        |
| DIRECTOR, FINANCE & CONTRA                         |                        |                                 |                       | х        |                        |                                 |        | 148,650.        | 0.              | 20,436.                |
| (9) PIER SUN HO                                    | 37.00                  |                                 |                       |          |                        |                                 |        | 117.000         |                 | 44 004                 |
| ASSOCIATE DIRECTOR, LT&PD                          |                        |                                 |                       |          |                        | х                               |        | 147,226.        | 0.              | 11,024.                |
| (10) MEGAN REED                                    | 40.00                  |                                 |                       |          |                        |                                 |        | 400.000         |                 |                        |
| DIRECTOR, DEVELOPMENT                              |                        |                                 |                       | х        |                        |                                 |        | 133,238.        | 0.              | 16,636.                |
| (11) KIERA CHASE                                   | 40.00                  |                                 |                       |          |                        |                                 |        | 100.000         |                 | 0.056                  |
| ASSOCIATE DIRECTOR, LT&PD                          | 10.00                  |                                 |                       |          |                        | X                               |        | 129,938.        | 0.              | 9,856.                 |
| (12) BEN CROSBY                                    | 40.00                  |                                 |                       |          |                        |                                 |        | 100.264         | 0               | 16 005                 |
| DIRECTOR, TECHNOLOGY AND MEDIA (13) JEFFREY FISHER | 1 00                   |                                 |                       |          |                        | x                               |        | 108,364.        | 0.              | 16,085.                |
| ( - · ) · · · · · · · · · · · · · · ·              | 1.00                   |                                 |                       |          |                        |                                 |        | 0               | 0               | 0                      |
| BOARD CHAIR (14) SRI ANANDA                        | 1 00                   | X                               |                       | X        |                        |                                 |        | 0.              | 0.              | 0.                     |
| ·, ·   | 1.00                   |                                 |                       | <b>.</b> |                        |                                 |        | 0.              | 0.              | 0                      |
| DIRECTOR AND SECRETARY                             | 1 00                   | X                               |                       | X        |                        |                                 |        | 0.              | υ.              | 0.                     |
| (15) ADAM ANDERSON<br>DIRECTOR AND TREASURER       | 1.00                   | x                               |                       | x        |                        |                                 |        | 0.              | 0.              | 0                      |
| (16) CLARE BERTRAND                                | 1.00                   | ^                               |                       | ^        |                        |                                 |        | · ·             | 0.              | 0.                     |
| DIRECTOR   | 1.00                   | x                               |                       |          |                        |                                 |        | 0.              | 0.              | 0.                     |
| (17) BRIAN DRISCOLL                                | 1.00                   |                                 |                       |          |                        |                                 |        | · ·             | 0.              | 0.                     |
| DIRECTOR   | 1.00                   | x                               |                       |          |                        |                                 |        | 0.              | 0.              | 0.                     |
|  | 1                      | L **                            | I                     | I        | I                      | I                               | I      | · ·             | ۰.              | Eorm <b>990</b> (2020) |

| Form | 990 (2020) COLLEGE AND C   | AREER  | 0 111   |                       | 10.     |              |                                 |        |  | 20-4781979   |                | Р   | age <b>8</b>     |
|------|--|--|---|-----------------------|---------|--------------|---------------------------------|--------|--|--|----------------|---|------------------|
| Par  | t VII Section A. Officers, Directors, Trus   | tees, Key Em   | ploy  | vees                  | , an    | d Hi         | ghe                             | st C   | Compensated Employe                              | es (continued)   |                |   |                  |
|      |  | <b>(B)</b><br>Average<br>hours per<br>week                           | er (do not check more than one<br>box, unless person is both an |                       |         |              |                                 | h an   | <b>(D)</b><br>Reportable<br>compensation<br>from | <b>(E)</b><br>Reportable<br>compensation<br>from related |                | <b>(F)</b><br>stimate<br>nount<br>other           | of               |
|      |  | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director                                  | Institutional trustee | Officer | Key employee | Highest compensated<br>employee | Former | the<br>organization<br>(W-2/1099-MISC)           | organizations<br>(W-2/1099-MISC)                         | f<br>org<br>an | npensa<br>rom th<br>ganizat<br>d relat<br>anizati | e<br>tion<br>ted |
| ,    | JD HOYE  | 1.00   |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      | CTOR<br>ALEXANDRA KENNEDY  | 1.00   | х   |                       |         |              |                                 |        | 0.   | 0  | •              |   | 0.               |
|      | CTOR   | 1.00   | x   |                       |         |              |                                 |        | 0.   | 0  |                |   | Ο.               |
| (20) | MARQUES MCCAMMON   | 1.00   | x   |                       |         |              |                                 |        | 0.   | 0  | •              |   | 0.               |
|      | BUTCH TRUSTY   | 1.00   |   |                       |         |              |                                 |        |  |  | -              |   |                  |
| DIRE | CTOR   |  | x   |                       |         |              |                                 |        | 0.   | 0  |                |   | Ο.               |
| (22) | MAGGIE WILLIAMS  | 40.00  |   |                       |         |              |                                 |        |  |  |                |   |                  |
| CFO  |  |  |   |                       | x       |              |                                 |        | 0.   | 0  |                |   | 0.               |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      | Subtotal   |  |   |                       |         |              |                                 |        | 2,092,196.                                       | 0  | •              | 243   | ,383.            |
|      | Total from continuation sheets to Part VI  |  |   |                       |         |              |                                 |        | 0.   | 0  | •              |   | 0.               |
| -    | Total (add lines 1b and 1c)  |  |   |                       |         |              |                                 |        | 2,092,196.                                       | 0  | •              | 243   | ,383.            |
| 2    | Total number of individuals (including but n compensation from the organization                                    |  | lose  | iste                  | eu a    |              | e) wr                           |        | eceived more than \$100                          | ,000 of reportable                                       |                |   | 12               |
| ~    |  |  |   |                       |         |              |                                 |        |  |  |                | Yes   | No               |
| 3    | Did the organization list any <b>former</b> officer,<br>line 1a? <i>If</i> "Yes," <i>complete Schedule J for s</i> |  |   |                       | •       | -            |                                 |        |  | 2  | 3              |   | x                |
| 4    | For any individual listed on line 1a, is the su<br>and related organizations greater than \$150                    | um of reportabl  | le co   | omp                   | ensa    | atior        | n and                           | d ot   |  | the organization   | 4              | x   |                  |
| 5    | Did any person listed on line 1a receive or a  |  |   |                       |         |              |                                 |        |  |  | 4              |   |                  |
| Ū    | rendered to the organization? If "Yes," com  |  |   |                       |         | -            |                                 |        | -  |  | 5              |   | x                |
| Sec  | tion B. Independent Contractors  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
| 1    | Complete this table for your five highest co<br>the organization. Report compensation for                          |  |   |                       |         |              |                                 |        |  |  | sation         | from  |                  |
|      | (A)  |  |   |                       |         |              |                                 |        | (B)  |  |                | C)  |                  |
|      | Name and business  | address  | NO  | NE                    |         |              |                                 | _      | Description of s                                 | services   | Compe          | nsatio  | n                |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |
|      |  |  |   |                       |         |              |                                 |        |  |  |                |   |                  |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization
 0

| Forn  | 1 99 | 0 (2     | 2020) COLL  | EGE        | AND CAN         | REER    |                        |   |  | 20-4781979       | Page <b>9</b>  |
|---|------|----------|---|------------|-----------------|---------|------------------------|---|--|------------------|--|
| Pa  | rt \ | VIII     | I Statement of Re                                       | even       | nue             |         |                        |   |  |                  |  |
|   |      |          | Check if Schedule O                                     | conta      | ains a res      | oonse   | or note to any lin     |   |  |                  |  |
|   |      |          |   |            |                 |         |                        | <b>(A)</b><br>Total revenue             | (B)<br>Related or exempt<br>function revenue |                  | <b>(D)</b><br>Revenue excluded<br>from tax under<br>sections 512 - 514 |
| nts<br>Its  | 1    | а        | Federated campaigns                                     |            | 1a              |         |                        |   |  |                  |  |
| Contributions, Gifts, Grants<br>and Other Similar Amounts |      |          | Membership dues   |            |                 |         |                        |   |  |                  |  |
| Am C  |      |          | Fundraising events                                      |            |                 |         |                        |   |  |                  |  |
| lar Gift  |      |          | Related organizations                                   |            |                 |         |                        |   |  |                  |  |
| imi,  |      | е        | Government grants (cont                                 | ributi     | ions) <b>1e</b> |         | 344,400.               |   |  |                  |  |
| er S  |      | f        | All other contributions, gifts,                         | grant      | ts, and         |         |                        |   |  |                  |  |
| Ęġ  |      |          | similar amounts not included                            | d abov     |                 |         | 168,651.               |   |  |                  |  |
| ontio   |      | -        | Noncash contributions included in                       |            |                 |         |                        |   |  |                  |  |
| <u>a O</u>  |      | h        | Total. Add lines 1a-1f                                  |            |                 | <u></u> |                        | 513,051.                                |  |                  |  |
|   |      |          |   |            |                 |         | Business Code          |   |  |                  |  |
| rice  | 2    | а        | FEES FOR SERVICES                                       |            |                 |         | 900099                 | 7,993,425.                              | 7,993,425.                                   |                  |  |
| ue v  |      | b        |   |            |                 |         |                        |   |  |                  |  |
| с п<br>К  |      | с        |   |            |                 |         |                        |   |  |                  |  |
| gra<br>Re   |      | d        |   |            |                 |         |                        |   |  |                  |  |
| Program Service<br>Revenue                                |      | e<br>4   | All other program corrigo                               | *****      |                 |         |                        |   |  |                  |  |
|   |      | ı<br>q   | All other program service <b>Total.</b> Add lines 2a-2f |            |                 |         |                        | 7,993,425.                              |  |                  |  |
|   | 3    | <u> </u> | Investment income (inclue                               |            |                 |         |                        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |                  |  |
|   | ľ    |          | other similar amounts)                                  | -          |                 |         |                        | 340.                                    |  |                  | 340.   |
|   | 4    |          | Income from investment of                               |            |                 |         |                        |   |  |                  |  |
|   | 5    |          | Royalties   |            |                 |         | F                      |   |  |                  |  |
|   |      |          | ,   |            | (i) Re          |         | (ii) Personal          |   |  |                  |  |
|   | 6    | а        | Gross rents   | 6a         |                 |         |                        |   |  |                  |  |
|   |      | b        | Less: rental expenses                                   | 6b         |                 |         |                        |   |  |                  |  |
|   |      | с        | Rental income or (loss)                                 | 6c         |                 |         |                        |   |  |                  |  |
|   |      | d        | Net rental income or (loss                              | s) <u></u> |                 |         | ►                      |   |  |                  |  |
|   | 7    | а        | Gross amount from sales of                              |            | (i) Secu        | rities  | (ii) Other             |   |  |                  |  |
|   |      |          | assets other than inventory                             | 7a         |                 |         |                        |   |  |                  |  |
| •   |      | b        | Less: cost or other basis                               |            |                 |         |                        |   |  |                  |  |
| evenue  |      |          | and sales expenses                                      | 7b         |                 |         |                        |   |  |                  |  |
| eve   |      |          | Gain or (loss)  | 7c         |                 |         |                        |   |  |                  |  |
| ж<br>В  |      |          | Net gain or (loss)                                      |            |                 | ····    | ▶                      |   |  |                  |  |
| Other R   | 8    | а        | Gross income from fundraisi                             |            | -               |         |                        |   |  |                  |  |
| 0   |      |          | including \$<br>contributions reported on               |            |                 |         |                        |   |  |                  |  |
|   |      |          | Part IV, line 18  |            |                 | 8a      |                        |   |  |                  |  |
|   |      | h        | Less: direct expenses                                   |            |                 |         |                        |   |  |                  |  |
|   |      |          | Net income or (loss) from                               |            |                 | · ∟     | ►                      |   |  |                  |  |
|   | 9    |          | Gross income from gamir                                 |            | -               |         |                        |   |  |                  |  |
|   |      |          | Part IV, line 19  |            |                 |         |                        |   |  |                  |  |
|   |      | b        | Less: direct expenses                                   |            |                 |         |                        |   |  |                  |  |
|   |      | с        | Net income or (loss) from                               | gam        | ing activit     | ies     | ►                      |   |  |                  |  |
|   | 10   | а        | Gross sales of inventory,                               | less       | returns         |         |                        |   |  |                  |  |
|   |      |          | and allowances  |            |                 | . 10a   | 1                      |   |  |                  |  |
|   |      | b        | Less: cost of goods sold                                |            |                 | . 10k   | þ                      |   |  |                  |  |
|   |      | С        | Net income or (loss) from                               | sale       | s of inven      | tory    | 🕨                      |   |  |                  |  |
| s   |      |          |   |            |                 |         | Business Code          |   |  |                  |  |
| Miscellaneous<br>Revenue                                  | 11   |          |   |            |                 |         | <b>├</b> ──── <b>│</b> |   |  |                  |  |
| illar<br>ven  |      | b        |   |            |                 |         |                        |   |  |                  |  |
| Be  |      | C<br>d   |   |            |                 |         | <b>├</b> ──── <b>┤</b> |   |  | <u> </u>         |  |
| Ξ   |      |          | All other revenue                                       |            |                 |         |                        |   |  |                  |  |
|   | 12   |          | Total. Add lines 11a-11d                                |            |                 |         |                        | 8,506,816.                              | 7,993,425.                                   | 0.               | 340.   |
|   | 12   |          | Total revenue. See instruction                          | 0115       |                 |         | 💌                      | <u> </u>                                | 1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,      | ۰ <sup>۰</sup> ا | 540.   |

|        | 990 (2020) COLLEGE AND CAREED t IX Statement of Functional Expense   |                              |   | 20-47819   | 79 Page                               |
|--------|--|------------------------------|---|--|---------------------------------------|
|        | on 501(c)(3) and 501(c)(4) organizations must comp   |                              | er organizations must co                  | mplete column (A).                               |                                       |
|        | Check if Schedule O contains a respon  | se or note to any line in    | this Part IX                              |  | L                                     |
|        | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | <b>(A)</b><br>Total expenses | <b>(B)</b><br>Program service<br>expenses | <b>(C)</b><br>Management and<br>general expenses | <b>(D)</b><br>Fundraising<br>expenses |
| 1      | Grants and other assistance to domestic organizations  |                              |   |  |                                       |
|        | and domestic governments. See Part IV, line 21   | 1,811,012.                   | 1,811,012.                                |  |                                       |
| 2      | Grants and other assistance to domestic individuals. See Part IV, line 22  |                              |   |  |                                       |
| 3      | Grants and other assistance to foreign   |                              |   |  |                                       |
|        | organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16  |                              |   |  |                                       |
| 4      | Benefits paid to or for members  |                              |   |  |                                       |
| 4<br>5 | Compensation of current officers, directors,   |                              |   |  |                                       |
| 5      | trustees, and key employees  | 1,617,521.                   | 1,125,376.                                | 467,853.   | 24,29                                 |
| 6      | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                              |   |  |                                       |
| 7      | F  | 281,228.                     | 195,662.                                  | 81,343.  | 4,2                                   |
| 7<br>8 | Other salaries and wages<br>Pension plan accruals and contributions (include   | 201,220.                     | 1,002.                                    | JI, JIJ.   | т,22                                  |
| 0      | section 401(k) and 403(b) employer contributions)  | 153,735.                     | 106,960.                                  | 44,466.  | 2,30                                  |
| 9      | Other employee benefits  | 549,807.                     | 382,524.                                  | 159,027.   | 8,2                                   |
| 9<br>0 | Payroll taxes  | 156,160.                     | 108,647.                                  | 45,168.  | 2,3                                   |
| 1      | Fees for services (nonemployees):  | 150,100.                     | 100,017.                                  | 10,100,  | 2,3                                   |
|        |  |                              |   |  |                                       |
|        | Management   |                              |   |  |                                       |
|        |  | 56,100.                      |   | 56,100.  |                                       |
|        | Accounting   | 50,100.                      |   | 50,100.  |                                       |
|        | Lobbying<br>Professional fundraising services. See Part IV, line 17  |                              |   |  |                                       |
|        | Investment management fees   |                              |   |  |                                       |
| f      | Other. (If line 11g amount exceeds 10% of line 25,   |                              |   |  |                                       |
| y      | column (A) amount, list line 11g expenses on Sch 0.)   | 5,778.                       |   | 5,778.   |                                       |
| •      | Advertising and promotion  | 5,110.                       |   | 5,770.   |                                       |
| 2<br>3 |  | 9,033.                       |   | 8,833.   | 2                                     |
|        | Office expenses  | 102,452.                     | 87,511.                                   | 14,411.  | 5                                     |
| 4<br>5 | Information technology   | 102,452.                     | 07,311.                                   | 11,111.  | 3                                     |
| -      | Royalties  | 261,877.                     | 141,146.                                  | 120,731.   |                                       |
| 6<br>7 |  | 23,691.                      | 22,635.                                   | 1,056.   |                                       |
|        | Travel<br>Payments of travel or entertainment expenses   | 20,001.                      |   | 1,000.   |                                       |
| 8      |  |                              |   |  |                                       |
| 9      | for any federal, state, or local public officials<br>Conferences, conventions, and meetings  | 2,543.                       | 2,543.                                    |  |                                       |
| 9<br>0 | Г  | 2,313.                       | 2,313.                                    |  |                                       |
| 1      | Payments to affiliates   |                              |   |  |                                       |
| י<br>2 | Depreciation, depletion, and amortization  | 27,235.                      | 16,865.                                   | 10,370.  |                                       |
| 2<br>3 |  | 13,750.                      |   | 13,750.  |                                       |
| 4      | Other expenses. Itemize expenses not covered<br>above (List miscellaneous expenses on line 24e. If<br>line 24e amount exceeds 10% of line 25, column (A)<br>amount, list line 24e expenses on Schedule 0.) | 20,700                       |   |  |                                       |
| а      | EDUCATION CONSULTANTS  | 270,935.                     | 162,555.                                  | 107,615.   | 7                                     |
| b      | RESERVES   | 21,934.                      |   | 21,934.  |                                       |
| с      | MOVING EXPENSE   | 19,654.                      |   | 19,654.  |                                       |
| d      | OVERHEAD   | 5,351.                       |   | 5,351.   |                                       |
| е      | All other expenses   | 9,148.                       |   | 9,148.   |                                       |
| 5      | Total functional expenses. Add lines 1 through 24e   | 5,398,944.                   | 4,163,436.                                | 1,192,588.                                       | 42,9                                  |
| 6      | Joint costs. Complete this line only if the organization   |                              |   |  |                                       |
|        | reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  |                              |   |  |                                       |
|        |  |                              |   |  |                                       |

Check here

\_\_\_\_\_\_ if following SOP 98-2 (ASC 958-720)

|                             | 990 (2<br>rt X | 2020) COLLEGE AND CAREER Balance Sheet               |             |                    |        |                                 | 20-47 | 781979 Page <b>11</b>     |
|-----------------------------|----------------|--|-------------|--------------------|--------|---------------------------------|-------|---------------------------|
|                             |                | Check if Schedule O contains a response or not       | e to any l  | ine in this Part X |        |                                 |       |                           |
|                             |                | · ·  | <u> </u>    |                    |        | <b>(A)</b><br>Beginning of year |       | <b>(B)</b><br>End of year |
|                             | 1              | Cash - non-interest-bearing                          |             |                    |        | 518,752.                        | 1     | 1,048,092                 |
|                             | 2              | Savings and temporary cash investments               |             | 606,998.           | 2      | 1,107,016.                      |       |                           |
|                             | 3              | Pledges and grants receivable, net                   |             |                    |        | 104,067.                        | 3     | 3,317,791                 |
|                             | 4              | Accounts receivable, net                             |             | 593,976.           | 4      | 919,196                         |       |                           |
|                             | 5              | Loans and other receivables from any current o       |             |                    |        |                                 |       |                           |
|                             |                | trustee, key employee, creator or founder, subs      | tantial cor | ntributor, or 35%  |        |                                 |       |                           |
|                             |                | controlled entity or family member of any of the     | se person   | s                  | [      |                                 | 5     |                           |
|                             | 6              | Loans and other receivables from other disquali      | fied perso  | ons (as defined    |        |                                 |       |                           |
|                             |                | under section 4958(f)(1)), and persons describe      |             |                    |        |                                 | 6     |                           |
| 2                           | 7              | Notes and loans receivable, net                      |             |                    |        |                                 | 7     |                           |
| ASSELS                      | 8              | Inventories for sale or use                          |             |                    |        |                                 | 8     |                           |
| Ϋ́                          | 9              | Prepaid expenses and deferred charges                |             |                    |        | 73,533.                         | 9     | 49,777                    |
|                             | 10a            | Land, buildings, and equipment: cost or other        |             |                    | ···· F |                                 |       |                           |
|                             |                | basis. Complete Part VI of Schedule D                | 10a         | 1,361,             | 683.   |                                 |       |                           |
|                             | b              | Less: accumulated depreciation                       |             | 1,340,             | 714.   | 48,204.                         | 10c   | 20,969                    |
|                             | 11             |  |             |                    |        |                                 | 11    |                           |
|                             | 12             | Investments - other securities. See Part IV, line    |             |                    |        |                                 | 12    |                           |
|                             | 13             | Investments - program-related. See Part IV, line     |             |                    |        |                                 | 13    |                           |
|                             | 14             | Intangible assets                                    |             |                    |        |                                 | 14    |                           |
|                             | 15             | Other assets. See Part IV, line 11                   |             |                    |        | 41,138.                         | 15    | 20,397                    |
|                             | 16             | Total assets. Add lines 1 through 15 (must equ       |             | 1,986,668.         | 16     | 6,483,238                       |       |                           |
|                             | 17             | Accounts payable and accrued expenses                |             |                    |        | 438,766.                        | 17    | 455,764                   |
|                             | 18             | Grants payable                                       |             |                    |        | 347,500.                        | 18    | 1,616,508                 |
|                             | 19             | Deferred revenue                                     |             |                    |        |                                 | 19    | 89,111                    |
|                             | 20             | Tax-exempt bond liabilities                          |             |                    |        |                                 | 20    |                           |
|                             | 21             | Escrow or custodial account liability. Complete      |             |                    |        |                                 | 21    |                           |
| ູ                           | 22             | Loans and other payables to any current or form      |             |                    |        |                                 |       |                           |
| LIADIIIUES                  |                | trustee, key employee, creator or founder, subs      | tantial cor | ntributor, or 35%  |        |                                 |       |                           |
| an                          |                | controlled entity or family member of any of the     | se person   | S                  |        |                                 | 22    |                           |
| 3                           | 23             | Secured mortgages and notes payable to unrela        |             |                    | _      |                                 | 23    |                           |
|                             | 24             | Unsecured notes and loans payable to unrelate        | d third pa  | rties              | [      | 344,400.                        | 24    | 371,438                   |
|                             | 25             | Other liabilities (including federal income tax, pa  | yables to   | related third      | Γ      |                                 |       |                           |
|                             |                | parties, and other liabilities not included on lines | i 17-24). C | Complete Part X    |        |                                 |       |                           |
|                             |                | of Schedule D  |             |                    |        |                                 | 25    |                           |
|                             | 26             | Total liabilities. Add lines 17 through 25           |             |                    |        | 1,130,666.                      | 26    | 2,532,821                 |
| 0                           |                | Organizations that follow FASB ASC 958, che          | ck here     | X                  |        |                                 |       |                           |
| i Ce                        |                | and complete lines 27, 28, 32, and 33.               |             |                    |        |                                 |       |                           |
| liar                        | 27             | Net assets without donor restrictions                |             |                    |        | 463,675.                        | 27    | -33,530                   |
|                             | 28             | Net assets with donor restrictions                   |             | ·····              | L      | 392,327.                        | 28    | 3,983,947                 |
| un l                        |                | Organizations that do not follow FASB ASC 9          | 58, checl   | khere 🕨 🛄          |        |                                 |       |                           |
|                             |                | and complete lines 29 through 33.                    |             |                    |        |                                 |       |                           |
| Net Assets of Fund Dalances | 29             | Capital stock or trust principal, or current funds   |             |                    | L      |                                 | 29    |                           |
| See                         | 30             | Paid-in or capital surplus, or land, building, or ec | luipment    | fund               | [      |                                 | 30    |                           |
| Ä                           | 31             | Retained earnings, endowment, accumulated in         | come, or    | other funds        | [      |                                 | 31    |                           |
| Z                           | 32             | Total net assets or fund balances                    |             |                    | [      | 856,002.                        | 32    | 3,950,417                 |
|                             | 33             | Total liabilities and net assets/fund balances       |             |                    |        | 1,986,668.                      | 33    | 6,483,238.                |

|      | CONNECTED THE NATIONAL CENTER FOR  |             |         |      |              |
|------|--|-------------|---------|------|--------------|
| Form | 990 (2020) COLLEGE AND CAREER  | 20-478197   | )       | Pa   | ge <b>12</b> |
| Pa   | rt XI Reconciliation of Net Assets   |             |         |      |              |
|      | Check if Schedule O contains a response or note to any line in this Part XI  |             | <u></u> |      |              |
|      |  |             |         |      |              |
| 1    | Total revenue (must equal Part VIII, column (A), line 12)  | 1           |         |      | ,816.        |
| 2    | Total expenses (must equal Part IX, column (A), line 25)   | 2           | 5       | ,398 | ,944.        |
| 3    | Revenue less expenses. Subtract line 2 from line 1   | 3           | 3       | ,107 | ,872.        |
| 4    | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))                          | 4           |         | 856  | ,002.        |
| 5    | Net unrealized gains (losses) on investments   | 5           |         |      |              |
| 6    | Donated services and use of facilities   | 6           |         |      |              |
| 7    | Investment expenses  | 7           |         |      |              |
| 8    | Prior period adjustments   | 8           |         | -13  | ,457.        |
| 9    | Other changes in net assets or fund balances (explain on Schedule O)   | 9           |         |      | 0.           |
| 10   | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,                 |             |         |      |              |
| _    | column (B))  | 10          | 3       | ,950 | ,417.        |
| Pa   | rt XII Financial Statements and Reporting  |             |         |      |              |
|      | Check if Schedule O contains a response or note to any line in this Part XII                                       |             | <u></u> |      | X            |
|      |  |             |         | Yes  | No           |
| 1    | Accounting method used to prepare the Form 990: Cash X Accrual Other   |             |         |      |              |
|      | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule     |             |         |      |              |
| 2a   | Were the organization's financial statements compiled or reviewed by an independent accountant?                    |             | 2a      |      | Х            |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed    | d on a      |         |      |              |
|      | separate basis, consolidated basis, or both:   |             |         |      |              |
|      | Separate basis Consolidated basis Both consolidated and separate basis   |             |         |      |              |
| b    | Were the organization's financial statements audited by an independent accountant?                                 |             | 2b      | Х    |              |
|      | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat    | te basis,   |         |      |              |
|      | consolidated basis, or both:   |             |         |      |              |
|      | X Separate basis Consolidated basis Both consolidated and separate basis   |             |         |      |              |
| С    | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the |             |         |      |              |
|      | review, or compilation of its financial statements and selection of an independent accountant?                     |             | 2c      | Х    |              |
|      | If the organization changed either its oversight process or selection process during the tax year, explain on Sc   |             |         |      |              |
| 3a   | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit  |         |      |              |
|      | Act and OMB Circular A-133?  |             | 3a      |      | Х            |
| b    | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ  | iired audit |         |      |              |
|      | or audits, explain why on Schedule O and describe any steps taken to undergo such audits                           |             | 3b      | 000  |              |

Form **990** (2020)

| SCHE    | DULE A              |                        |                             |   |                                     |                                   |                 |                | OMB No. 1545-0047          |
|---------|---------------------|------------------------|-----------------------------|---|-------------------------------------|-----------------------------------|-----------------|----------------|----------------------------|
| (Form § | 990 or 990-EZ)      |                        |                             | rity Status an  |                                     |                                   |                 |                | 2020                       |
|         |                     | C                      |                             | nization is a section 50 <sup>-</sup><br>47(a)(1) nonexempt cha |                                     |                                   | or a section    |                | 2020                       |
|         | t of the Treasury   |                        |                             | Attach to Form 990 or F   |                                     |                                   | Open to Public  |                |                            |
|         | venue Service       |                        | ¥                           | /Form990 for instruction  | ons and tl                          | he latest i                       | nformation.     |                | Inspection                 |
| Name o  | f the organizati    |                        | TED THE NATIONA             | L CENTER FOR  |                                     |                                   |                 |                | identification number      |
|         |                     |                        | E AND CAREER                | (All organizations must c                                       | omplata ti                          | hia nart ) (                      | `aa inatruation |                | )-4781979                  |
|         |                     |                        |                             |   |                                     |                                   |                 | 18.            |                            |
|         | -                   | •                      |                             | (For lines 1 through 12, c                                      |                                     | ,                                 |                 |                |                            |
| 1       |                     |                        |                             | on of churches describe   |                                     |                                   | I)(A)(I).       |                |                            |
| 23      |                     |                        |                             | Attach Schedule E (Forn<br>anization described in <b>s</b> e    |                                     |                                   | ::)             |                |                            |
| 4       |                     | -                      |                             | njunction with a hospita  |                                     |                                   | -               | (iiii) Enter   | the hospital's name        |
| •       | city, and state     | -                      |                             |   |                                     |                                   |                 |                | the hoopital o hame,       |
| 5       | - <sup></sup>       |                        | or the benefit of a co      | llege or university owned                                       | d or opera                          | ted by a g                        | overnmental     | unit descrik   | bed in                     |
|         | section 170         | b)(1)(A)(iv). ((       | Complete Part II.)          | <b>c</b>  | ·                                   | , ,                               |                 |                |                            |
| 6       | A federal, sta      | te, or local go        | vernment or governr         | nental unit described in  | section 17                          | 70(b)(1)(A)                       | (v).            |                |                            |
| 7       | An organizati       | on that norma          | ally receives a substa      | intial part of its support f                                    | from a gov                          | ernmental                         | unit or from t  | the general    | public described in        |
|         | _ section 170(      | <b>)(1)(A)(vi).</b> (C | omplete Part II.)           |   |                                     |                                   |                 |                |                            |
| 8       | A community         | trust describ          | ed in <b>section 170(b)</b> | (1)(A)(vi). (Complete Par                                       | t II.)                              |                                   |                 |                |                            |
| 9       | An agricultura      | I research or          | ganization described        | in section 170(b)(1)(A)(  | (ix) operate                        | ed in conju                       | unction with a  | land-grant     | college                    |
|         | or university o     | or a non-land-         | grant college of agric      | culture (see instructions).                                     | . Enter the                         | name, cit                         | y, and state o  | f the colleg   | e or                       |
| [       | university:         |                        |                             |   |                                     |                                   |                 |                |                            |
| 10 X    | - , e. gaa.         |                        |                             | than 33 1/3% of its sup   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             | ct to certain exceptions;                                       |                                     |                                   |                 |                |                            |
|         |                     |                        |                             | (less section 511 tax) fr                                       | om busine                           | esses acqu                        | lired by the o  | rganization    | after June 30, 1975.       |
| 11      |                     |                        | mplete Part III.)           | ively to test for public sa                                     | ofaty Saa                           | caction 5(                        | O(a)(4)         |                |                            |
| 12      | 7 -                 | •                      | -                           | ively for the benefit of, to                                    | •                                   |                                   |                 | arry out the   | purposes of one or         |
|         | -                   | -                      |                             | ed in section 509(a)(1) o                                       | -                                   |                                   |                 | -              |                            |
|         |                     |                        |                             | of supporting organizatio                                       |                                     |                                   |                 |                |                            |
| a 🗌     |                     | -                      |                             | supervised, or controlled                                       |                                     | -                                 |                 | -              | giving                     |
|         |                     |                        |                             | gularly appoint or elect a                                      | •                                   |                                   |                 |                |                            |
|         | organizatio         | n. You must o          | complete Part IV, Se        | ections A and B.  |                                     |                                   |                 |                |                            |
| ь       | <b>Type II.</b> A s | upporting org          | anization supervised        | d or controlled in connec                                       | tion with it                        | ts support                        | ed organizatio  | on(s), by ha   | ving                       |
|         | control or n        | nanagement o           | of the supporting org       | anization vested in the s                                       | ame perso                           | ons that co                       | ontrol or mana  | age the sup    | ported                     |
| _       | ~                   | ( )                    | st complete Part IV,        |   |                                     |                                   |                 |                |                            |
| cL      |                     | -                      | •                           | g organization operated   |                                     | ,                                 |                 | Illy integrate | ed with,                   |
|         |                     | •                      | . , .                       | s). You must complete l   |                                     |                                   |                 |                |                            |
| d∟      | ••                  |                        |                             | oorting organization oper                                       |                                     |                                   |                 | •              |                            |
|         |                     |                        | с<br>С                      | zation generally must sa  | •                                   |                                   | •               | d an attent    | iveness                    |
| e       |                     |                        |                             | nplete Part IV, Sections<br>written determination fro           |                                     |                                   |                 |                |                            |
|         |                     | -                      |                             | nally integrated support  |                                     |                                   | a type i, type  | , n, rype m    |                            |
| f Er    | nter the number     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        | n about the supporte        |   |                                     | •••••                             |                 |                |                            |
|         | (i) Name of supp    |                        | (ii) EIN                    | (iii) Type of organization                                      | (iv) Is the orga<br>in your governi | inization listed<br>ing document? | (v) Amount o    | -              | (vi) Amount of other       |
|         | organization        |                        |                             | (described on lines 1-10<br>above (see instructions))           | Yes                                 | No                                | support (see ir | nstructions)   | support (see instructions) |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |
|         |                     |                        |                             |   |                                     |                                   |                 |                |                            |

| CONNECTED | THE | NATIONAL | CENTER | FOR |
|-----------|-----|----------|--------|-----|

### Schedule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER

| Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  |
|---------|---|
|         | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization |
|         | fails to qualify under the tests listed below, please complete Part III.)   |

| Sec  | tion A. Public Support  |                      |                      |                      |                   |           |                  |  |
|------|---|----------------------|----------------------|----------------------|-------------------|-----------|------------------|--|
| Cale | ndar year (or fiscal year beginning in) 🕨   | (a) 2016             | (b) 2017             | (c) 2018             | (d) 2019          | (e) 2020  | (f) Total        |  |
| 1    | Gifts, grants, contributions, and   |                      |                      |                      |                   |           |                  |  |
|      | membership fees received. (Do not   |                      |                      |                      |                   |           |                  |  |
|      | include any "unusual grants.")  |                      |                      |                      |                   |           |                  |  |
| 2    | Tax revenues levied for the organ-  |                      |                      |                      |                   |           |                  |  |
|      | ization's benefit and either paid to  |                      |                      |                      |                   |           |                  |  |
|      | or expended on its behalf   |                      |                      |                      |                   |           |                  |  |
| 3    | The value of services or facilities   |                      |                      |                      |                   |           |                  |  |
|      | furnished by a governmental unit to   |                      |                      |                      |                   |           |                  |  |
|      | the organization without charge $\dots$   |                      |                      |                      |                   |           |                  |  |
| 4    | Total. Add lines 1 through 3  |                      |                      |                      |                   |           |                  |  |
| 5    | The portion of total contributions  |                      |                      |                      |                   |           |                  |  |
|      | by each person (other than a  |                      |                      |                      |                   |           |                  |  |
|      | governmental unit or publicly   |                      |                      |                      |                   |           |                  |  |
|      | supported organization) included  |                      |                      |                      |                   |           |                  |  |
|      | on line 1 that exceeds 2% of the  |                      |                      |                      |                   |           |                  |  |
|      | amount shown on line 11,  |                      |                      |                      |                   |           |                  |  |
|      | column (f)  |                      |                      |                      |                   |           |                  |  |
| 6    | Public support. Subtract line 5 from line 4.  |                      |                      |                      |                   |           |                  |  |
| Sec  | ction B. Total Support  |                      |                      |                      | _                 |           |                  |  |
| Cale | ndar year (or fiscal year beginning in) 🕨   | <b>(a)</b> 2016      | (b) 2017             | (c) 2018             | (d) 2019          | (e) 2020  | <b>(f)</b> Total |  |
| 7    | Amounts from line 4   |                      |                      |                      |                   |           |                  |  |
| 8    | Gross income from interest,   |                      |                      |                      |                   |           |                  |  |
|      | dividends, payments received on   |                      |                      |                      |                   |           |                  |  |
|      | securities loans, rents, royalties,   |                      |                      |                      |                   |           |                  |  |
|      | and income from similar sources $\dots$   |                      |                      |                      |                   |           |                  |  |
| 9    | Net income from unrelated business  |                      |                      |                      |                   |           |                  |  |
|      | activities, whether or not the  |                      |                      |                      |                   |           |                  |  |
|      | business is regularly carried on  |                      |                      |                      |                   |           |                  |  |
| 10   | Other income. Do not include gain   |                      |                      |                      |                   |           |                  |  |
|      | or loss from the sale of capital  |                      |                      |                      |                   |           |                  |  |
|      | assets (Explain in Part VI.)  |                      |                      |                      |                   |           |                  |  |
| 11   | Total support. Add lines 7 through 10   |                      |                      |                      |                   |           |                  |  |
| 12   | Gross receipts from related activities,   | etc. (see instructi  | ons)                 |                      |                   | 12        |                  |  |
| 13   | First 5 years. If the Form 990 is for the   | ie organization's fi | irst, second, third, | fourth, or fifth tax | year as a section | 501(c)(3) |                  |  |
|      | organization, check this box and stop   |                      |                      |                      |                   |           | <b>&gt;</b>      |  |
|      | ction C. Computation of Publ  |                      |                      |                      |                   |           |                  |  |
| 14   | Public support percentage for 2020 (  |                      |                      |                      |                   | 14        | %                |  |
| 15   | Public support percentage from 2019   |                      |                      |                      |                   | 15        | %                |  |
| 16a  | 33 1/3% support test - 2020. If the o   |                      |                      |                      |                   |           |                  |  |
|      | stop here. The organization qualifies   |                      |                      |                      |                   |           |                  |  |
| b    | 33 1/3% support test - 2019. If the c   | -                    |                      |                      |                   |           |                  |  |
|      | and <b>stop here.</b> The organization qual   |                      |                      |                      |                   |           |                  |  |
| 17a  | 10% -facts-and-circumstances tes  |                      |                      |                      |                   |           |                  |  |
|      | and if the organization meets the fact  |                      | -                    | •                    |                   | •         |                  |  |
| -    | meets the facts-and-circumstances te  | -                    |                      | • • • •              | -                 |           |                  |  |
| b    | 10% -facts-and-circumstances tes  | -                    |                      |                      |                   |           | 10% or           |  |
|      | more, and if the organization meets the   |                      |                      |                      | • •               |           | <b>、</b> —       |  |
|      | organization meets the facts-and-circ   |                      | •                    | •                    | , e               |           | ▶⊣               |  |
| 18   | 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions 🕨 |                      |                      |                      |                   |           |                  |  |

Schedule A (Form 990 or 990-EZ) 2020

20-4781979

#### Schedule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

#### Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2016 (b) 2017 (c) 2018 (d) 2019 (e) 2020 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not 3,707,668. 4,889,950 1,392,918 1,335,190 513,051 11,838,777. include any "unusual grants.") 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose 2,197,226 1,583,450 1,265,366 1,591,118 7,993,425 14,630,585. 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 5,904,894 6,473,400 2,658,284 2,926,308 8,506,476 26,469,362. 6 Total. Add lines 1 through 5 ..... 7a Amounts included on lines 1, 2, and Ο. 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year 888,646 590 441 879 480 1 111 834 606 485 4,076,886. 888,646, 590,441 879,480 1,111,834 606,485 4,076,886, c Add lines 7a and 7b 8 Public support. (Subtract line 7c from line 6.) 22,392,476. Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2016 (d) 2019 (e) 2020 (f) Total (b) 2017 (c) 2018 9 Amounts from line 6 5,904,894 6,473,400 2,658,284 2,926,308 8,506,476 26,469,362. 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, 388 1,322 533 340 3,927. 1,344 and income from similar sources **b** Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 388 1,322 1,344 533 340 3,927. c Add lines 10a and 10b 11 Net income from unrelated business activities not included in line 10b. whether or not the business is regularly carried on 12 Other income. Do not include gain or loss from the sale of capital 41,000 -1,250 39,750. assets (Explain in Part VI.) 26,513,039. 5,905,282. 6,515,722. 2,659,628. 2,925,591. 8,506,816, 13 Total support. (Add lines 9, 10c, 11, and 12.) 14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ► Section C. Computation of Public Support Percentage 15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f)) 84.46 % 15 80.59 16 Public support percentage from 2019 Schedule A, Part III, line 15 % Section D. Computation of Investment Income Percentage 17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f) .01 17 % .02 18 Investment income percentage from 2019 Schedule A, Part III, line 17 18 % 19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not ► X more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

# Schedule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer lines 3b and 3c below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If* "Yes," *provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.* 
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|     |            | Yes  | No   |
|-----|------------|------|------|
|     |            |      |      |
|     |            |      |      |
|     | 1          |      |      |
|     |            |      |      |
|     | 2          |      |      |
|     | 3a         |      |      |
|     | Ja         |      |      |
|     |            |      |      |
|     | 3b         |      |      |
|     | 3c         |      |      |
|     |            |      |      |
|     | 4a         |      |      |
|     |            |      |      |
|     | 4b         |      |      |
|     |            |      |      |
|     |            |      |      |
|     | 4c         |      |      |
|     |            |      |      |
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|     |            |      |      |
|     | 5a         |      |      |
|     |            |      |      |
|     | 5b<br>5c   |      |      |
|     | 50         |      |      |
|     |            |      |      |
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|     | 6          |      |      |
|     |            |      |      |
|     | _          |      |      |
|     | 7          |      |      |
|     | 8          |      |      |
|     |            |      |      |
|     | 9a         |      |      |
|     | <i>3</i> a |      |      |
|     | 9b         |      |      |
|     | 9c         |      |      |
|     | ac         |      |      |
|     |            |      |      |
|     | 10a        |      |      |
|     | 10b        |      |      |
| n 9 | 90 or 99   | 0-F7 | 2020 |

|      | CONNECTED THE NATIONAL CENTER FOR   |                     |          |       |
|------|---|---------------------|----------|-------|
| Sche | edule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER 2  | 20-4781979          | Pa       | ige 5 |
|      | rt IV Supporting Organizations (continued)  |                     |          |       |
|      |   |                     | Yes      | No    |
| 11   | Has the organization accepted a gift or contribution from any of the following persons?   |                     |          |       |
| а    | A person who directly or indirectly controls, either alone or together with persons described in lines 11b and  |                     |          |       |
|      | 11c below, the governing body of a supported organization?  | 11a                 |          |       |
| b    | A family member of a person described in line 11a above?  | 11b                 |          |       |
|      | A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide  |                     |          |       |
| Ū    | detail in Part VI.  | 11c                 |          |       |
| Sec  | tion B. Type I Supporting Organizations   |                     |          |       |
|      |   |                     | Yes      | No    |
| 1    | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of o   | one or              | 103      |       |
| •    | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's or  |                     |          |       |
|      | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)   |                     |          |       |
|      | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one sup  |                     |          |       |
|      | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | g the 1             |          |       |
| 0    |   |                     |          |       |
| 2    | Did the organization operate for the benefit of any supported organization other than the supported   |                     |          |       |
|      | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated.         |                     |          |       |
|      |   |                     |          |       |
| 800  | supervised, or controlled the supporting organization.<br>tion C. Type II Supporting Organizations  | 2                   |          |       |
| Sec  |   |                     |          |       |
|      |   |                     | Yes      | No    |
| 1    | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |                     |          |       |
|      | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control   |                     |          |       |
|      | or management of the supporting organization was vested in the same persons that controlled or managed  |                     |          |       |
|      | the supported organization(s).  | 1                   |          |       |
| Sec  | tion D. All Type III Supporting Organizations   |                     |          |       |
|      |   |                     | Yes      | No    |
| 1    | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |                     |          |       |
|      | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax   |                     |          |       |
|      | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the  |                     |          |       |
|      | organization's governing documents in effect on the date of notification, to the extent not previously provided?  | 1                   |          |       |
| 2    | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  |                     |          |       |
|      | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how  |                     |          |       |
|      | the organization maintained a close and continuous working relationship with the supported organization(s).   | 2                   |          |       |
| 3    | By reason of the relationship described in line 2, above, did the organization's supported organizations have a   |                     |          |       |
|      | significant voice in the organization's investment policies and in directing the use of the organization's  |                     |          |       |
|      | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's  |                     |          |       |
|      | supported organizations played in this regard.  | 3                   |          |       |
| Sec  | tion E. Type III Functionally Integrated Supporting Organizations   |                     |          |       |
| 1    | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yeatsee inst   | ructions).          |          |       |
| а    | The organization satisfied the Activities Test. Complete line 2 below.  |                     |          |       |
| b    | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>  |                     |          |       |
| c    | The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a governmental ent   | itv (see instructic | ons).    |       |
| 5    |   | ,,                  | <u> </u> |       |

- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? *If* "Yes," *explain in* Part VI *the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.*
- 3 Parent of Supported Organizations. Answer lines 3a and 3b below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "*No*" provide details in **Part VI.**
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If* "Yes," *describe in* **Part VI** *the role played by the organization in this regard.*

2a

2b

3a

3b

Yes No

Schedule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER

20-4781979 Page **6** 

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Part V 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 Net short-term capital gain 1 Recoveries of prior-year distributions 2 2 Other gross income (see instructions) 3 3 4 4 Add lines 1 through 3. Depreciation and depletion 5 5 Portion of operating expenses paid or incurred for production or 6 collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 7 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b c Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 Subtract line 2 from line 1d. 3 3 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, 4 see instructions). 4 5 5 Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by 0.035. 6 6 Recoveries of prior-year distributions 7 7 8 Minimum Asset Amount (add line 7 to line 6) 8 Section C - Distributable Amount Current Year Adjusted net income for prior year (from Section A, line 8, column A) 1 1 2 Enter 0.85 of line 1. 2 3 Minimum asset amount for prior year (from Section B, line 8, column A) 3 4 Enter greater of line 2 or line 3. 4 5 5 Income tax imposed in prior year Distributable Amount. Subtract line 5 from line 4, unless subject to 6 emergency temporary reduction (see instructions). 6

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2020

| Sche | dule A (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER             |                                   |                                       | )-4781979 | Page <b>7</b>                   |       |
|------|---|-----------------------------------|---------------------------------------|-----------|---------------------------------|-------|
|      | t V Type III Non-Functionally Integrated 509                    | (a)(3) Supporting Orga            | anizations <sub>(continu</sub>        | led)      |                                 |       |
| Sect | ion D - Distributions   |                                   |                                       |           | Current                         | Year  |
| 1    | Amounts paid to supported organizations to accomplish exe       | mpt purposes                      |                                       | 1         |                                 |       |
| 2    | Amounts paid to perform activity that directly furthers exempt  | ot purposes of supported          |                                       |           |                                 |       |
|      | organizations, in excess of income from activity                |                                   |                                       | 2         |                                 |       |
| 3    | Administrative expenses paid to accomplish exempt purpose       | es of supported organizatior      | าร                                    | 3         |                                 |       |
| 4    | Amounts paid to acquire exempt-use assets                       |                                   |                                       | 4         |                                 |       |
| 5    | Qualified set-aside amounts (prior IRS approval required - pro  | ovide details in <b>Part VI</b> ) |                                       | 5         |                                 |       |
| 6    | Other distributions (describe in Part VI). See instructions.    |                                   |                                       | 6         |                                 |       |
| 7    | Total annual distributions. Add lines 1 through 6.              |                                   |                                       | 7         |                                 |       |
| 8    | Distributions to attentive supported organizations to which the | he organization is responsive     | е                                     |           |                                 |       |
|      | (provide details in Part VI). See instructions.                 |                                   |                                       | 8         |                                 |       |
| 9    | Distributable amount for 2020 from Section C, line 6            |                                   |                                       | 9         |                                 |       |
| 10   | Line 8 amount divided by line 9 amount                          |                                   |                                       | 10        |                                 |       |
| Sect | ion E - Distribution Allocations (see instructions)             | (i)<br>Excess Distributions       | (ii)<br>Underdistribution<br>Pre-2020 | าร        | (iii)<br>Distribut<br>Amount fo | table |
| 1    | Distributable amount for 2020 from Section C, line 6            |                                   |                                       |           |                                 |       |
| 2    | Underdistributions, if any, for years prior to 2020 (reason-    |                                   |                                       |           |                                 |       |
|      | able cause required - explain in Part VI). See instructions.    |                                   |                                       |           |                                 |       |
| 3    | Excess distributions carryover, if any, to 2020                 |                                   |                                       |           |                                 |       |
| а    | From 2015   |                                   |                                       |           |                                 |       |
| b    | From 2016   |                                   |                                       |           |                                 |       |
| c    | From 2017   |                                   |                                       |           |                                 |       |
| d    | From 2018   |                                   |                                       |           |                                 |       |
| e    | From 2019   |                                   |                                       |           |                                 |       |
| f    | Total of lines 3a through 3e                                    |                                   |                                       |           |                                 |       |
| g    | Applied to underdistributions of prior years                    |                                   |                                       |           |                                 |       |
| h    | Applied to 2020 distributable amount                            |                                   |                                       |           |                                 |       |
| i    | Carryover from 2015 not applied (see instructions)              |                                   |                                       |           |                                 |       |
| j    | Remainder. Subtract lines 3g, 3h, and 3i from line 3f.          |                                   |                                       |           |                                 |       |
| 4    | Distributions for 2020 from Section D,                          |                                   |                                       |           |                                 |       |
|      | line 7: \$  |                                   |                                       |           | -                               |       |
| а    | Applied to underdistributions of prior years                    |                                   |                                       |           |                                 |       |
|      | Applied to 2020 distributable amount                            |                                   |                                       |           |                                 |       |
| C    | Remainder. Subtract lines 4a and 4b from line 4.                |                                   |                                       |           |                                 |       |
| 5    | Remaining underdistributions for years prior to 2020, if        |                                   |                                       |           |                                 |       |
|      | any. Subtract lines 3g and 4a from line 2. For result greater   |                                   |                                       |           |                                 |       |
|      | than zero, explain in Part VI. See instructions.                |                                   |                                       |           |                                 |       |
| 6    | Remaining underdistributions for 2020. Subtract lines 3h        |                                   |                                       |           |                                 |       |
|      | and 4b from line 1. For result greater than zero, explain in    |                                   |                                       |           |                                 |       |
|      | Part VI. See instructions.                                      |                                   |                                       |           |                                 |       |
| 7    | Excess distributions carryover to 2021. Add lines 3j            |                                   |                                       |           |                                 |       |
|      | and 4c.   |                                   |                                       |           |                                 |       |
| 8    | Breakdown of line 7:  |                                   |                                       |           |                                 |       |
|      | Excess from 2016  |                                   |                                       |           |                                 |       |
|      | Excess from 2017  |                                   |                                       |           |                                 |       |
|      | Excess from 2018  |                                   |                                       |           |                                 |       |
|      | Excess from 2019  |                                   |                                       |           |                                 |       |
| e    | Excess from 2020  |                                   |                                       |           |                                 |       |

Schedule A (Form 990 or 990-EZ) 2020

| Schedule A | (Form 990 or 990-EZ) 2020 COLLEGE AND CAREER  | 20             | -478197                     | 9                                   | Page <b>8</b> |
|------------|---|----------------|-----------------------------|-------------------------------------|---------------|
| Part VI    | <b>Supplemental Information.</b> Provide the explanations required by Part II, line 10; Part II, line 17a<br>Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines<br>line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part<br>Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any addit<br>(See instructions.) | 1 and<br>V, Se | d 2; Part I<br>ection B, li | line 12;<br>/, Section<br>ne 1e; Pa |               |
|            |   |                |                             |                                     |               |
|            |   |                |                             |                                     |               |
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|            |   |                |                             |                                     |               |

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## Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Employer identification number

| Internal Revenue Service |           |       |          |        |     |
|--------------------------|-----------|-------|----------|--------|-----|
| Name of the organization | on        |       |          |        |     |
|                          | CONNECTEI | ) THE | NATIONAL | CENTER | FOR |
|                          | COLLEGE Z |       | ΔΟΓΓΟ    |        |     |

| LEGE AND CAREER  | 20-4781979  |
|--|---|
| ne):   |   |
| Section:   |   |
| X 501(c)( <sup>3</sup> ) (enter number) organization                             |   |
| 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation |   |
| 527 political organization   |   |
| 501(c)(3) exempt private foundation  |   |
| 4947(a)(1) nonexempt charitable trust treated as a private foundation            |   |
|  | <ul> <li>e):</li> <li>Section:</li> <li>501(c)(<sup>3</sup>) (enter number) organization</li> <li>4947(a)(1) nonexempt charitable trust not treated as a private foundation</li> <li>527 political organization</li> <li>501(c)(3) exempt private foundation</li> </ul> |

\_\_\_\_ 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### **General Rule**

Schedule B

(Form 990, 990-EZ,

Department of the Treasury

or 990-PF)

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### **Special Rules**

| For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under               |
|---|
| sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from          |
| any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; |
| or (ii) Form 990-EZ, line 1. Complete Parts I and II.   |

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an *exclusively* religious is received *nonexclusively* religious.

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

|            | B (Form 990, 990-EZ, or 990-PF) (2020)                          |                                | Page   |
|------------|---|--------------------------------|--|
|            | organization<br>ED THE NATIONAL CENTER FOR                      | E                              | Employer identification number   |
|            | AND CAREER  |                                | 20-4781979   |
| Part I     | Contributors (see instructions). Use duplicate copies of Part I | if additional space is needed. |  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
| 1          |   | \$150,0                        | 00.     Person     X       Noncash     Image: Complete Part II for noncash contributions.) |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
| 2          |   | \$344,4                        | Person X<br>Payroll  |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
|            |   | \$                             | Person Payroll Noncash (Complete Part II for noncash contributions.)                       |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
|            |   | \$                             | Person Payroll Noncash (Complete Part II for noncash contributions.)                       |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
|            |   | \$                             | Person Payroll Noncash (Complete Part II for noncash contributions.)                       |
| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                               | (c)<br>Total contributions     | (d)<br>Type of contribution  |
|            |   | \$                             | Person Payroll Noncash (Complete Part II for noncash contributions.)                       |

|                              | ganization   | En  | ployer identification num |
|------------------------------|--|---|---------------------------|
|                              | D THE NATIONAL CENTER FOR<br>AND CAREER                        |   | 20-4781979                |
| art II                       | Noncash Property (see instructions). Use duplicate copies of F |   |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
|                              |  | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
|                              |  | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
|                              |  | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
|                              |  | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
|                              |  | \$  |                           |
| (a)<br>No.<br>from<br>Part I | (b)<br>Description of noncash property given                   | (c)<br>FMV (or estimate)<br>(See instructions.) | (d)<br>Date received      |
| _                            |  |   |                           |

| rganization  |  | Employer identification number  |
|--|--|---|
| D THE NATIONAL CENTER FOR  |  |   |
| from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, ch | through <b>(e) and</b> the following line ent<br>naritable, etc., contributions of <b>\$1,000 or</b>   | ny For organizations  |
| Use duplicate copies of Part III if additional s   | space is needed.   |   |
| (b) Purpose of gift  | (c) Use of gift  | (d) Description of how gift is held   |
|  |  |   |
|  | (e) Transfer of gift   |   |
| Transferee's name, address, an   | d ZIP + 4  | Relationship of transferor to transferee  |
|  |  |   |
| (b) Purpose of gift  | (c) Use of gift  | (d) Description of how gift is held   |
|  |  |   |
|  | (e) Transfer of gift   |   |
| Transferee's name, address, an   |  | Relationship of transferor to transferee  |
|  |  |   |
| (b) Purpose of gift  | (c) Use of gift  | (d) Description of how gift is held   |
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| Transferee's name, address, an   | d ZIP + 4  | Relationship of transferor to transferee  |
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| (b) Purpose of gift  | (c) Use of gift  | (d) Description of how gift is held   |
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|  | (e) Transfer of gift   |   |
| Transferee's name, address, an   | d ZIP + 4  | Relationship of transferor to transferee  |
|  |  |   |
|  | AND CAREER  Exclusively religious, charitable, etc., contributions of the columns (a) completing Part III, enter the total of exclusively religious, circle duplicate copies of Part III if additional s (b) Purpose of gift  (c) Purpose of gif | AND_CAREER         Exclusively religious, charitable, etc., contributions to organizations described in set from any one contributor. Complete columns (a) through (a) and the following line entompleting Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or 1 Use duplicate copies of Part III if additional space is needed.         (b) Purpose of gift       (c) Use of gift         (c) Transfer of gift       (c) Use of gift         (e) Transferee's name, address, and ZIP + 4 |

| SCHEDULE D<br>Form 980<br>Pert IV, Ine 6, 7, 8, 9, 11, 11, 11, 11, 11, 12, or 12, 20<br>Pert IV, Ine 6, 7, 8, 9, 11, 11, 11, 11, 11, 11, 11, 11, 11,  |      |                        |   |   |                | OMP No 1545            | 5-0047        |
|---|------|------------------------|---|---|----------------|------------------------|---------------|
| Part II. Compared to the compared of the comp             |      |                        |   |   |                | 202                    | <u>) (04)</u> |
| Mean effect of the Treater  | (For | n 990)                 | ► Complete if the org<br>Part IV, line 6, 7, 8, 9, 10 | anization answered "Yes" on Form 990,<br>, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. |                |                        | U             |
| Name of the organization       CONNECTED THE NATIONAL CERTER POR<br>OULDBS       Enployed Identification number<br>20.4781373         Part1       Organization Maintaining Door Advised Funds or Other Similar Funds or Accounts. Complete if the<br>organization answered 'Ves' on Form 900, Purt M, Ine 6.       (a) Donor advised funds       (b) Funds and other accounts         1       Total number at end of year       (a) Donor advised funds       (b) Funds and other accounts         2       Aggregate value of contributions to (during year)       (a) Donor advised funds       (b) Funds and other accounts         3       Aggregate value of antistom (during year)       (a) Donor advised funds       (b) Funds and other accounts         5       Did the organization inform all donors and donor advisors in writing that grant funds can be used only<br>for charitable pupoles and not for the banefit of the donor of anor advisor, or for any other purpose conferring<br>impormabilis private barring?       Yes       No         6       Did the organization informal grantees, donors, and donor advisor, or form avoing on a control a catified bitoric structure       Yes       No         7       Purpose(g) onservation easements held by the organization (nelexial that papy).       Preservation of a catified bitoric structure         7       Preservation of open space       2       2       2       2       2       2       2       2       2       2       2       2       2       2       <  |      |                        |   | Attach to Form 990.   |                |                        |               |
| COLDER AND CARERS     COLDER AND CARESS                 | -    |                        |   |   |                | -                      |               |
| organization answered 'Yes' on Form 990, Part IV, line 6.       (a) Donor advised funds       (b) Funds and other accounts         1       Total number at end of year       (a) Donor advised funds       (b) Funds and other accounts         2       Aggregate value of contributions to (during year)       (a) Aggregate value of contributions to (during year)       (b) Funds and other accounts         3       Aggregate value of contributions to (during year)       (c) Funds and other accounts       (c) Funds and other accounts         4       Aggregate value of contributions to (during year)       (c) Funds and other accounts       (c) Funds and other accounts         6       Did the organization inform all denors and donor advisors in writing that prant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring importansitio private barnefit?       Yes       No         Part II       Conservation Easements hold by the organization (heck all that apply).       Preservation of a historically important land area         Protection of natural habitat       Preservation of a conservation easements include a qualified conservation contribution in the form of a conservation easements.       Ea         1       Total number of conservation easements include a qualified conservation contribution in the form of a conservation easements.       Ea         3       Number of conservation easements on a certified historic structure       Ea       Ea  |      |                        |   |   |                |                        |               |
| Total number at end of year     Aggregate value of contributions to (during year)     Aggregate value of contributions to (during year)     Aggregate value of contributions to (during year)     Aggregate value of annothom all donors and donor advisors in writing that the assets held in donor advised funds     are the organization inform all donors and donor advisors in writing that grant funds can be used only     to the organization inform all grantese, donors, and donor advisors in writing that grant funds can be used only     to charitable private benefit?     PartILI Conservation Easements. Complete if the organization executive legal control?     PartILI Conservation Easements. Complete if the organization asswered "Yes" on Form 990, Part IV, line 7.     Purpose(d) or conservation easements held by the organization (nor eduisors in writing that grant funds can be used only     preservation of land for public use (for example, recreation or education)     Preservation of a historically important land area     Propreservation of parts benefit?     Propreservation of a second habitat     Proservation of a second habitat     Proservation of conservation easements     a total number of conservation easements     a catified historic structure included in (a)     Aumber of conservation easements     a catified historic structure included in (a)     Aumber of conservation easements     a catified historic structure included in (a)     Aumber of conservation easements included in transfered, released, extinguished, or terminated by the organization during the tax     year      year      Aumber of states where property subject to conservation easement is located     Aumber of states where property subject to conservation easements is located     staff and volutione (asements during the peak of easements and under or released, and indicer, and endoring conservation easements during the year     Staff and volutione (asements the used as the form 990, Part IV, line 8.     Aumber of states where property subject to                 | Pa   | rt I Organiza          | ations Maintaining Donor Advise                       | ed Funds or Other Similar Funds or A  | Acco           | unts.Complete if the   |               |
| 1 Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of antistic from (during year) 4 Aggregate value of antistic from (during year) 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization is properly, subject to the organization's exclusive legal control? Part II Conservation Easements. Complete if the organization is writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible privale barrel? Part II Conservation Easements. Complete if the organization (note-k at that apply). Pert II Conservation Easements. Complete if the organization (note-k at that apply). Pert II Conservation assements hold by the organization (note-k at that apply). Pert II Conservation assements hold by the organization (note-k at that apply). Protection of natural habitat Protection of natural habitat Protection of natural habitat Protection of natural habitat Protection of conservation easements. A during the ary ear. Total number of conservation easements on a certified historic structure Aumber of conservation easements on a certified historic structure A Number of conservation easements on a certified historic structure A Number of conservation easements on a certified historic structure A Number of conservation easements on a certified historic structure A Number of conservation easements on a certified historic structure A Number of conservation easements in hoticly. A Number of states where properly subject to conservation easements is indicid? A Number of states where properly subject to conservation easements is indicid? A Number of states where properly subject to conservation easements in thotes? A nount of ex  |      | organizatio            | n answered "Yes" on Form 990, Part IV, lir            |   |                |                        |               |
| 2 Aggregate value of contributions to (during year) 4 Aggregate value of contributions to (during year) 4 Aggregate value at and of year 5 Dot the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantess, donors, and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantess, donors, and donor advisors in writing that grant funds can be used only for charatelle purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?  Part II Conservation Easements. Complete if the organization answered "Yes" on Form 980, Part IV, line 7.  1 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of and for public use (for example, recreation or education) Preservation of a certified historic structure Preservation of open space 2 Complete inte 2 at tworp) full the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 2 To all number of conservation easements included in (a) 2 Aumber of conservation easements included in (b) caquid after 7/25/06, and not on a historic structure 2 Aunober of conservation easements included in (c) aquided after 7/25/06, and not on a historic structure 2 Aunober of conservation easements included in (a) reservation conservation easements during the tax 2 Aunober of the organization naise existing and ending of violations, and enforcing conservation easements in the day 2 Aunober of conservation easements in cudate (released, exitinguished, or terminated by the organization during the tax 2 Aunober of starts where property subject to conservation easements in the device on 170(h)(4)(B)(i) 3 Aunober of conservation easements in cudate (b) 4 Aunober of conservation easements in the device on 170(h)(4)(B)(i) 3 Aunober of conservation easements in the device on 170(h)(4)(B)(i              |      |                        |   | (a) Donor advised funds   | <b>(b)</b> Fur | nds and other accoun   | ts            |
| <ul> <li>Agregate value of grants from (during year)</li> <li>Aggregate value of grants from (during year)</li> <li>Aggregate value at end of year</li> <li>Do the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization is property, subject to the organization's exclusive legal control?</li> <li>No</li> <li>Do the organization inform all grantese, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private barefit?</li> <li>Yes</li> <li>No</li> <li>Pertuit Conservation easements held by the organization (check all that apply).</li> <li>Preservation of and for public use (tor sample, recreation or education)</li> <li>Preservation of a conservation easements held by the organization answered Yes' on Form 980, Part IV, line 7.</li> <li>Purpose(s) of conservation easements held by the organization (check all that apply).</li> <li>Preservation of and for public use (tor sample, recreation or education)</li> <li>Preservation of a conservation easements in a cupatified conservation contribution in the form of a conservation easements in a cupatified to a conservation easements in a cupatified to a conservation easements in a cupatified to a conservation easements in a cupatified for a conservation easements in a cupatified in (a)</li> <li>Number of conservation easements in soluted in (a) equiled after 7/25/06, and not on a historio structure</li> <li>Number of conservation easements in biols?</li> <li>Number of conservation easements in biols?</li> <li>Number of states where property subject to conservation easements in biols?</li> <li>So bes the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements the biols?</li> <li>So boes the organization have a written policy regarding the periodic monitoring, inspection, han</li></ul>   | 1    |                        |   |   |                |                        |               |
| Aggregate value at end of year     Degregate value at end of year     Degregate value at end of year     Degregatization inform all donors advisors in writing that the assets held in donor advised funds     are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only     for charatable purposes and to for the benefit of the donor of or on or any other purpose conferring     mopermissible provate benefit?     Ves     No     Part II Conservation Easements. Complete if the organization answered 'Yes' on Form 980, Part IV, line 7.     Purpose(s) of conservation easements held by the organization (check all that apph).     Preservation of and for public use (for example, recreation or education)     Preservation of a bisotically important land area     Preservation of open space     Complete inte 2 at hvolg? of the example, recreation or education     Preservation of a certified historic structure     Preservation of open space     Complete inte 2 at hvolg? of the example, recreation or education     Preservation of a conservation easements     Total number of conservation easements     Auge of the tax year.     Ves     Number of conservation easements     Detail acreage restricted by conservation easements     Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax     year     Ves     Number of sonservation easements modified, transferred, released, extinguished, or terminated by the organization during the year     Ves     Number of sonservation easements included in (a) acquired after 7/25/06, and not on a historic structure     Jea Auge of the conservation easements in thote?     Staff and volunteer hours devoted to construction easements in the requirements of section 170(h)(4)(B)(i)     Auguer to exervation easement reported values staffy the requirements of section 170(h)(4)(B)(i)     Yes     No     Number of towestand the asement reported walues eastements in its revenue statem                  | 2    |                        |   |   |                |                        |               |
| Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds     are the organization's property, subject to the organization's exclusive legal control?     Did the organization inform all grantes, donors, and donor advisors in writing that grant funds can be used only     for charitable purposes and not for the benefit of the donor of donor advisor, or for any other purpose contenring     impermissible private benefit?     Perservation Easements. Complete if the organization answered 'Yes' on Form 990, Part IV, line 7.     Purposely of conservation easements held by the organization (check all that tapph).     Preservation of land for public use (for example, recreation or education)     Preservation of a certified historic structure     Preservation of an advisor, and donor advisor, or for any other purpose conservation easements held at the End of the Tax Year     Total number of conservation easements held a qualified conservation contribution in the form of a conservation easement on the last.     Adv of the tax year.     Total acreage restricted by conservation easements     Total acreage restricted by conservation easements     Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax     year      vear      ve                  |      |                        |   |   |                |                        |               |
| are the organization's property, subject to the organization's exclusive legal control?       Ves       No         6       Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charatable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?       Ves       No         7       Purpose(6) of conservation easements. Complete if the organization answered 'Ves' on Form 990, Part IV, line 7.       Yes       No         9       Proservation of land for public use (for example, recreation or education)       Preservation of a conservation easements       Preservation of a conservation easements       Preservation of a conservation easements         2       Complete lines 2 at trough 2d if the organization held a qualified conservation contribution in the form of a conservation easements       Paid       Preservation of a conservation easements         8       Total anceage restricted by conservation easements       Paid       Paid       Preservation easements       Paid         9       Total acreage restricted by conservation easements       Paid   |      |                        |   |   |                |                        |               |
| <ul> <li>6 Did the organization inform all grantees, donore, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring importingible private benefit?</li> <li>Part Out Conservation Easemethents. Complete if the organization answered 'Ves' on Form 990, Part IV, line 7.</li> <li>1 Purpose(j) of conservation easemeths the by the organization answered 'Ves' on Form 990, Part IV, line 7.</li> <li>1 Perservation of land for public use (for example, recreation or education) Preservation of a contribution in the last and end preservation of a last orically important land area Protection of natural habitat</li> <li>2 Complete lines 2 attrough 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last.</li> <li>2 Complete lines 2 attrough 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last.</li> <li>2 Complete lines 2 attrough 2d if the organization held a qualified conservation contribution in the form of a conservation easements in cluded in (a)</li> <li>2 Complete lines 2 attrough 2d if the organization form of a transferred atter 2/20, and not on a historic structure listed in the National Register</li> <li>3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year is atterned rous eaveration easements included in (a) isolations, and enforcing conservation easements during inspecting, handling of violations, and enforcing conservation easements during the year is 3 atterned volumet hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year is 3 accounting for conservation easements in the (2d) above satisfy the requirements of section 170(h)(4(B)(i)) and section 170(h)(4(B)(i))</li> <li>4 Arount of expenses incurred on line 2(d) above satisfy</li></ul>    | 5    | -                      |   | -   |                | Vac                    |               |
| for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring  | 6    |                        |   |   |                |                        |               |
| Impermissible private benefit?       Ves       No         Part II       Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.       Perceevation of an diator public use (for example, recreation or education)       Preservation of a historically important land area         Precedent on fland for public use (for example, recreation or education)       Preservation of a certified historic structure         Preservation of open space       Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last         day of the tax year.       Total number of conservation easements       2a         b       Total acreage restricted by conservation easements       2a         c       Number of conservation easements included in (a) acquired after 7/25/06, and not on a historic structure       2d         listed in the National Register       2d       2d       2d         3       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year       >         4       Number of states where property subject to conservation easements is locided >       >       No         5       Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements during the year       > \$         4       Amouton terpenses incurred in monitoring, inspect   | 0    | -                      | -   |   | -              |                        |               |
| Part II       Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.         1       Purpose(s) of conservation assements held by the organization (check all that apply).       Preservation of and for public use (for example, recreation or education)       Preservation of a historically important land area         Protection of natural habitat       Preservation of a not for public use (for example, recreation or education)       Preservation of a conservation easements on a certified historic structure         2       Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easements on a certified historic structure included in (a)       2a         3       Total number of conservation easements on a certified historic structure included in (a)       2c         2d       2d       2d         3       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax         year >   |      |                        |   |   |                | Yes                    | No            |
| 1       Purpose(s) of conservation easements held by the organization (check all that apply).       Preservation of and for public use (for example, recreation or education)       Preservation of a historically important land area         Preservation of land for public use (for example, recreation or education)       Preservation of a certified historic structure         Preservation of a conservation easements       Preservation of a certified historic structure         2       Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.         a Total number of conservation easements       2a         2       2a         4       Number of conservation easements       2a         2       2a         2       2a         2       2a         3       Number of conservation easements included in (a) acquired after 7/25/06, and not on a historic structure listed in the National Register         3       Number of states where property subject to conservation easement is located ▶         5       Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easement is holds?         6       Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcement of the conservation easements is holds?         6       Staff and volunteer hours devoted to moni  | Pa   |                        |   |   |                |                        |               |
| □       Protection of natural habitat       □       Preservation of a certified historic structure         □       Preservation of open space         2       Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last         a Total number of conservation easements       2a         b Total acreage restricted by conservation easements       2a         c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure       2c         d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax         year ▶  | 1    |                        |   | -   |                |                        |               |
| □       Preservation of open space         2       Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last         a       Total acreage restricted by conservation easements       2a         b       Total acreage restricted by conservation easements       2a         c       Number of conservation easements on a certified historic structure included in (a)       2c         d       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure       2d         d       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year         d       Number of states where property subject to conservation easements in lodds?       2d         d       Number of states where property subject to conservation easements in lodds?       9         for states of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements with a seament is in lods?       No         6       Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements in lis revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's for onservation easements in its revenue and expense statement and balance sheet works of art, historical trassures, or Other Similar Assets.         Co   |      | Preservation           | n of land for public use (for example, recrea         | ation or education)   | orically       | / important land area  |               |
| 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 4 Total number of conservation easements 6 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year b 4 Number of states where property subject to conservation easement is located b 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements easement is located b 5 S 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(i)? 9 In Part XIII, describe how the organization reports conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the organization easements. If if the organization eaced, as permitted under FASB ASC 958, not coreport in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the  |      | Protection o           | f natural habitat                                     | Preservation of a cert  | tified hi      | istoric structure      |               |
| day of the tax year.       Held at the End of the Tax Year         a Total number of conservation easements       Za         b Total acreage restricted by conservation easements       Za         c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register       Za         c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register       Za         c Number of states where property subject to conservation easement is located >  |      | Preservation           | n of open space                                       |   |                |                        |               |
| a Total number of conservation easements       2a         b Total acreage restricted by conservation easements       2b         c Number of conservation easements in cluded in (a) acquired after 7/25/06, and not on a historic structure listed in the National Register       2c         3 Number of conservation easements included in (b) acquired after 7/25/06, and not on a historic structure listed in the National Register       2d         3 Number of conservation easements included in (b) acquired after 7/25/06, and not on a historic structure listed in the National Register       2d         4 Number of conservation easements included in (b) acquired after 7/25/06, and not on a historic structure listed in the National Register       2d         5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcing conservation easements tholds?       Ves       No         6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year       > \$         5 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i)       res       No         9 In Part XIII, describe how the organization reports conservation easements.       Periodic Montote the organization for conservation easements.         Part III       Organizations       Could under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in fu  | 2    | Complete lines 2a      | through 2d if the organization held a quali           | fied conservation contribution in the form of a c                                     | onserv         |                        |               |
| b       Total acreage restricted by conservation easements       2b         c       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register       2d         3       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register       2d         3       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year   |      |                        |   |   |                | Held at the End of the | Tax Year      |
| c       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure       2c         d       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure       2d         3       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶   | а    |                        |   |   |                |                        |               |
| d       Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure isted in the National Register       2d         3       Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶  |      |                        |   |   |                |                        |               |
| listed in the National Register       2d         3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶  |      |                        |   |   | 2c             |                        |               |
| <ul> <li>3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶</li></ul>  | a    |                        |   | -   | 24             |                        |               |
| <ul> <li>year ▶</li></ul>   | 3    |                        |   |   |                | l<br>n during the tax  |               |
| <ul> <li>4 Number of states where property subject to conservation easement is located ▶</li></ul>  | 5    |                        | valion easements moulled, transiened, re              | reased, extinguished, or terminated by the orga                                       | Inzatio        | in during the tax      |               |
| <ul> <li>5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?</li></ul>   | 4    |                        | where property subject to conservation ea             | sement is located   |                |                        |               |
| <ul> <li>violations, and enforcement of the conservation easements it holds?</li> <li>Yes No</li> <li>Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year</li> <li>Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year</li> <li>\$</li></ul>  | 5    |                        | , ,   |   |                |                        |               |
| <ul> <li>6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year <ul> <li>▲</li> <li>▲</li> <li>▲</li> <li>Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year <ul> <li>▲ \$</li> <li>B Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i)</li> <li>and section 170(h)(4)(B)(ii)?</li> <li>Yes</li> <li>No</li> </ul> </li> <li>9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization is accounting for conservation easements.</li> </ul> Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part XIII.</li> <li>(ii) Assets included in Form 990, Part XIII.</li> <li>(ii) Assets included in Form 990, Part XIII.</li> <li>(ii) Assets included on Form 990, Part XIII.</li> <li>2 If the organization received or held works of art, historical treasures, or other</li></ul></li></ul>         |      |                        |   |   |                | Yes                    | 🗌 No          |
| <ul> <li>\$</li></ul>   | 6    |                        |   |   |                |                        | ear           |
| <ul> <li>\$</li></ul>   |      | ▶                      |   |   |                |                        |               |
| <ul> <li>8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No</li> <li>9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.</li> <li>Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.</li> <li>1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:</li> <li>(i) Revenue included on Form 990, Part VIII, line 1 \$</li> <li>(ii) Assets included in Form 990, Part X</li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958</li></ul> | 7    | Amount of expens       | es incurred in monitoring, inspecting, hand           | dling of violations, and enforcing conservation e                                     | aseme          | nts during the year    |               |
| <ul> <li>and section 170(h)(4)(B)(ii)?</li> <li>Yes</li> <li>No</li> <li>9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.</li> <li>Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.</li> <li>1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part X</li> <li>\$</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul> </li> </ul>  |      | · ·                    |   |   |                |                        |               |
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| <ul> <li>balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.</li> <li>Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.</li> <li>1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> <li>(ii) Assets included in Form 990, Part X</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul> </li> </ul>   | •    |                        |   |   |                |                        |               |
| organization's accounting for conservation easements.         Part III       Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.<br>Complete if the organization answered "Yes" on Form 990, Part IV, line 8.         1a       If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.         b       If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:           (i)       Revenue included on Form 990, Part VIII, line 1           (ii)       Assets included in Form 990, Part X           2       If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:          a       Revenue included on Form 990, Part X  | 9    |                        | -   | -   |                |                        |               |
| Part III       Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.<br>Complete if the organization answered "Yes" on Form 990, Part IV, line 8.         1a       If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.         b       If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:  |      |                        |   |   | nai ue         | scribes the            |               |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 8.  1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.  b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:  (i) Revenue included on Form 990, Part VIII, line 1  (ii) Assets included in Form 990, Part X  2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:  a Revenue included on Form 990, Part VIII, line 1   | Pa   |                        |   | f Art, Historical Treasures, or Other   | Simi           | lar Assets.            |               |
| <ul> <li>of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul> </li> </ul>  |      |                        | _   |   |                |                        |               |
| <ul> <li>service, provide in Part XIII the text of the footnote to its financial statements that describes these items.</li> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul> </li> </ul>  | 1a   | If the organization    | elected, as permitted under FASB ASC 95               | 58, not to report in its revenue statement and ba                                     | alance         | sheet works            |               |
| <ul> <li>b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>(ii) Assets included in Form 990, Part X</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul> </li> </ul>  |      | of art, historical tre | easures, or other similar assets held for pu          | blic exhibition, education, or research in furthera                                   | ance of        | f public               |               |
| <ul> <li>art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul> </li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: <ul> <li>a Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul> </li> </ul>  |      | service, provide in    | Part XIII the text of the footnote to its fina        | ncial statements that describes these items.  |                |                        |               |
| <ul> <li>provide the following amounts relating to these items:</li> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>(ii) Assets included in Form 990, Part X</li> <li>If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:</li> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul>  | b    | If the organization    | elected, as permitted under FASB ASC 95               | 58, to report in its revenue statement and balan                                      | ce she         | et works of            |               |
| <ul> <li>(i) Revenue included on Form 990, Part VIII, line 1</li> <li>(ii) Assets included in Form 990, Part X</li> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:</li> <li>a Revenue included on Form 990, Part VIII, line 1</li> <li>\$</li> </ul>  |      |                        |   | c exhibition, education, or research in furtherand                                    | ce of p        | ublic service,         |               |
| <ul> <li>(ii) Assets included in Form 990, Part X</li> <li>If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:</li> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul>   |      | -                      |   |   |                |                        |               |
| <ul> <li>2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:</li> <li>a Revenue included on Form 990, Part VIII, line 1</li> </ul>   |      |                        |   |   |                | \$                     |               |
| the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1   | ~    | • •                    |   |   |                |                        |               |
| a Revenue included on Form 990, Part VIII, line 1   | 2    |                        |   |   | , provid       | de                     |               |
|   | -    | -                      |   | -   |                | ¢                      |               |
| b Assets included in Form 990, Part X   |      |                        |   |   |                |                        |               |

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|      | CONNECTED TH  | E NATIONAL CEN       | ITER FOR         |          |                |              |                       |           |                   |         |            |
|------|---|----------------------|------------------|----------|----------------|--------------|-----------------------|-----------|-------------------|---------|------------|
| Sche | edule D (Form 990) 2020 COLLEGE AND                   | CAREER               |                  |          |                |              | 20                    | 0-47819   | 979               | P       | age 2      |
| Pa   | rt III Organizations Maintaining Co                   | llections of A       | rt, Historio     | al Tr    | easures, o     | or Othe      | er Similaı            | Asse      | <b>ts</b> (contil | nued)   |            |
| 3    | Using the organization's acquisition, accession       | n, and other record  | ls, check any    | of the   | following that | it make s    | ignificant u          | se of its |                   |         |            |
|      | collection items (check all that apply):              |                      |                  |          |                |              |                       |           |                   |         |            |
| а    | Public exhibition                                     | d                    | Loan             | or exc   | hange progra   | am           |                       |           |                   |         |            |
| b    | Scholarly research                                    | e                    | Othe             | r        |                |              |                       |           |                   |         |            |
| с    | Preservation for future generations                   |                      |                  |          |                |              |                       |           |                   |         |            |
| 4    | Provide a description of the organization's colle     | ections and explai   | n how they fu    | urther t | he organizati  | on's exer    | npt purpos            | e in Par  | t XIII.           |         |            |
| 5    | During the year, did the organization solicit or r    |                      |                  |          |                |              |                       |           |                   |         |            |
|      | to be sold to raise funds rather than to be mair      | ntained as part of t | he organizat     | on's c   | ollection?     |              |                       | 🗆         | Yes               |         | No         |
| Pa   | rt IV Escrow and Custodial Arrange                    | ements. Comple       | ete if the orga  | inizatio | on answered '  | "Yes" on     | Form 990,             | Part IV,  | line 9, o         | r       |            |
|      | reported an amount on Form 990, Part                  | X, line 21.          |                  |          |                |              |                       |           |                   |         |            |
| 1a   | Is the organization an agent, trustee, custodiar      | n or other intermed  | liary for cont   | ibutior  | ns or other as | sets not     | included              |           |                   |         |            |
|      | on Form 990, Part X?                                  |                      |                  |          |                |              |                       |           | Yes               |         | 🗌 No       |
| b    | If "Yes," explain the arrangement in Part XIII ar     |                      |                  |          |                |              |                       |           |                   |         |            |
|      |   |                      |                  |          |                |              |                       |           | Amoun             | t       |            |
| с    | Beginning balance                                     |                      |                  |          |                |              | 1c                    |           |                   |         |            |
| d    | Additions during the year                             |                      |                  |          |                |              | . 1d                  |           |                   |         |            |
| е    | Distributions during the year                         |                      |                  |          |                |              |                       |           |                   |         |            |
|      | Ending balance  |                      |                  |          |                |              | . 1f                  |           |                   |         |            |
|      | Did the organization include an amount on For         |                      |                  |          |                |              | ity?                  |           | Yes               |         | No         |
| b    | If "Yes," explain the arrangement in Part XIII. C     | heck here if the ex  | planation ha     | s beer   | n provided on  | Part XIII    |                       |           |                   |         |            |
| Pa   | rt V Endowment Funds. Complete if t                   | he organization an   | swered "Yes      | " on Fo  | orm 990, Part  | : IV, line 1 | 0.                    |           |                   |         |            |
|      |   | (a) Current year     | (b) Prior y      | ear      | (c) Two year   | rs back      | ( <b>d)</b> Three yea | ars back  | (e) Fou           | r years | back       |
| 1a   | Beginning of year balance                             |                      |                  |          |                |              |                       |           |                   |         |            |
| b    | Contributions   |                      |                  |          |                |              |                       |           |                   |         |            |
| с    | Net investment earnings, gains, and losses            |                      |                  |          |                |              |                       |           |                   |         |            |
| d    | Grants or scholarships                                |                      |                  |          |                |              |                       |           |                   |         |            |
| е    | Other expenditures for facilities                     |                      |                  |          |                |              |                       |           |                   |         |            |
|      | and programs  |                      |                  |          |                |              |                       |           |                   |         |            |
| f    | Administrative expenses                               |                      |                  |          |                |              |                       |           |                   |         |            |
| g    | End of year balance                                   |                      |                  |          |                |              |                       |           |                   |         |            |
| 2    | Provide the estimated percentage of the current       | nt year end baland   | e (line 1g, co   | lumn (a  | a)) held as:   |              |                       |           |                   |         |            |
| а    | Board designated or quasi-endowment                   |                      | %                |          |                |              |                       |           |                   |         |            |
| b    | Permanent endowment                                   | %                    | _                |          |                |              |                       |           |                   |         |            |
| с    | Term endowment  %                                     |                      |                  |          |                |              |                       |           |                   |         |            |
|      | The percentages on lines 2a, 2b, and 2c should        | d equal 100%.        |                  |          |                |              |                       |           |                   |         |            |
| 3a   | Are there endowment funds not in the possess          |                      | ation that are   | held a   | and administe  | ered for th  | ne organiza           | tion      |                   |         |            |
|      | by:   |                      |                  |          |                |              |                       |           |                   | Yes     | No         |
|      | (i) Unrelated organizations                           |                      |                  |          |                |              |                       |           | 3a(i)             |         |            |
|      | (ii) Related organizations                            |                      |                  |          |                |              |                       |           | 3a(ii)            |         |            |
| b    | If "Yes" on line 3a(ii), are the related organization |                      |                  |          |                |              |                       |           | 3b                |         |            |
| 4    | Describe in Part XIII the intended uses of the o      |                      |                  |          |                |              |                       |           |                   |         |            |
| Pa   | rt VI   Land, Buildings, and Equipme                  |                      |                  |          |                |              |                       |           |                   |         |            |
|      | Complete if the organization answered                 | "Yes" on Form 990    | ), Part IV, line | 11a. S   | See Form 990   | ), Part X,   | line 10.              |           |                   |         |            |
|      | Description of property                               | (a) Cost or o        |                  |          | t or other     |              | cumulated             |           | (d) Boo           | k valu  | le         |
|      |   | basis (investr       | nent)            | basis    | (other)        | dep          | preciation            |           |                   |         |            |
| 1a   | Land  |                      |                  |          |                |              |                       |           |                   |         |            |
|      | Buildings   |                      |                  |          |                |              |                       |           |                   |         |            |
|      | Leasehold improvements                                |                      |                  |          | 47,495.        |              | 41,6                  | 38.       |                   | 5       | ,857.      |
|      | Equipment   |                      |                  | 1        | ,<br>,314,188. |              | 1,299,0               |           |                   |         | ,<br>,112. |
|      | Other   |                      |                  |          |                |              |                       | +         |                   |         |            |
|      | I. Add lines 1a through 1e. (Column (d) must eau      |                      | X column (F      | ) line 1 | 10c)           |              |                       |           |                   | 20      | .969       |

Schedule D (Form 990) 2020

#### Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12. (a) Description of security or category (including name of security) (c) Method of valuation: Cost or end-of-year market value (b) Book value (1) Financial derivatives (2) Closely held equity interests (3) Other (A) (B) (C) (D) (E) (F) (G) (H) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment                                    | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1)  |                |   |
| (2)  |                |   |
| (3)  |                |   |
| (4)  |                |   |
| (5)  |                |   |
| (6)  |                |   |
| (7)  |                |   |
| (8)  |                |   |
| (9)  |                |   |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) |                |   |

#### Part IX Other Assets.

Schedule D (Form 990) 2020

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

|                                    | (a) Description  | (b) Book value        |
|------------------------------------|--|-----------------------|
| (1)                                |  |                       |
| (2)                                |  |                       |
| (3)                                |  |                       |
| (4)                                |  |                       |
| (5)                                |  |                       |
| (6)                                |  |                       |
| (7)                                |  |                       |
| (8)                                |  |                       |
| (9)                                |  |                       |
|                                    | blumn (b) must equal Form 990, Part X, col. (B) line 15.)  |                       |
| Part X                             |  |                       |
|                                    | Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25 |                       |
| 4                                  | (a) Description of liability   |                       |
| 1.                                 | (a) Description of habinity  | (b) Book value        |
|                                    | ederal income taxes  | <b>(b)</b> Book value |
|                                    |  | <b>(b)</b> Book value |
| (1) F                              |  | (b) Book value        |
| (1) Fo                             |  | (b) Book value        |
| (1) Fe<br>(2)<br>(3)               |  | (b) Book value        |
| (1) Fe<br>(2)<br>(3)<br>(4)        |  | (b) Book value        |
| (1) Fe<br>(2)<br>(3)<br>(4)<br>(5) |  | (b) Book value        |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the Х organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII..

(9)

|      | CONNECTED THE NATIONAL CENTER FOR  |                 |                  |                  |
|------|--|-----------------|------------------|------------------|
| Sche | dule D (Form 990) 2020 COLLEGE AND CAREER  |                 | 20-478197        | 79 Page <b>4</b> |
| Pa   | t XI Reconciliation of Revenue per Audited Financial Stateme                     | ents With Reven | ue per Return.   |                  |
|      | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.      |                 |                  |                  |
| 1    | Total revenue, gains, and other support per audited financial statements         |                 | 1                | 8,506,816.       |
| 2    | Amounts included on line 1 but not on Form 990, Part VIII, line 12:              |                 |                  |                  |
| а    | Net unrealized gains (losses) on investments                                     | 2a              |                  |                  |
| b    | Donated services and use of facilities   | 2b              |                  |                  |
| с    | Recoveries of prior year grants  |                 |                  |                  |
| d    | Other (Describe in Part XIII.)   |                 |                  |                  |
| е    | Add lines 2a through 2d  |                 |                  | 0.               |
| 3    | Subtract line 2e from line 1   |                 |                  | 8,506,816.       |
| 4    | Amounts included on Form 990, Part VIII, line 12, but not on line 1:             |                 |                  |                  |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b                 | 4a              |                  |                  |
| b    | Other (Describe in Part XIII.)   | 4b              |                  |                  |
| с    | Add lines 4a and 4b  |                 | 4c               | 0.               |
| 5    | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)  |                 |                  | 8,506,816.       |
| Pa   | t XII Reconciliation of Expenses per Audited Financial Statem                    | ents With Exper | ises per Return. |                  |
|      | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a       |                 |                  |                  |
| 1    | Total expenses and losses per audited financial statements                       |                 | 1                | 5,398,944.       |
| 2    | Amounts included on line 1 but not on Form 990, Part IX, line 25:                |                 |                  |                  |
| а    | Donated services and use of facilities   | 2a              |                  |                  |
| b    | Prior year adjustments   | 2b              |                  |                  |
| с    | Other losses   | 2c              |                  |                  |
| d    |  |                 |                  |                  |
| е    | Add lines 2a through 2d  |                 |                  | 0.               |
| 3    | Subtract line 2e from line 1   |                 |                  | 5,398,944.       |
| 4    | Amounts included on Form 990, Part IX, line 25, but not on line 1:               |                 |                  |                  |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b                 | 4a              |                  |                  |
| b    | Other (Describe in Part XIII.)   | 4b              |                  |                  |
| с    | Add lines 4a and 4b  |                 | 4c               | 0.               |
| 5    | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) |                 |                  | 5,398,944.       |
| Pa   | t XIII Supplemental Information.   |                 |                  |                  |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDE ACCOUNTING AND DISCLOSURE

GUIDANCE ABOUT POSITIONS TAKEN BY AN ORGANIZATION IN ITS TAX RETURNS THAT

MIGHT BE UNCERTAIN. MANAGEMENT HAS CONSIDERED ITS TAX POSITIONS AND

BELIEVES THAT ALL OF THE POSITIONS TAKEN BY THE ORGANIZATION IN ITS

FEDERAL AND STATE EXEMPT ORGANIZATION TAX RETURNS ARE MORE LIKELY THAN NOT

TO BE SUSTAINED UPON EXAMINATION.

THE ORGANIZATION'S FEDERAL RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX

(FORM 990) FOR YEARS ENDED SEPTEMBER 30, 2019 THROUGH 2021 ARE SUBJECT TO

EXAMINATION BY THE IRS, GENERALLY FOR THREE YEARS AFTER THEY ARE FILED.

THE ORGANIZATION'S STATE RETURNS (FORM 199) FOR THE YEARS ENDED SEPTEMBER

Part XIII Supplemental Information (continued)

30, 2018 THROUGH 2021 COULD BE SUBJECT TO EXAMINATION BY STATE TAXING

COLLEGE AND CAREER

AUTHORITIES, GENERALLY FOR FOUR YEARS AFTER THEY ARE FILED.

| SCHEDULE I<br>(Form 990)   | Go                            | Grants and Oth                     | nd Individual            | ls in the Ŭni                           | ted States  |                                       | OMB No. 1545-0047  |  |  |
|--|-------------------------------|------------------------------------|--------------------------|---|---|---------------------------------------|--|--|--|
|  | Comp                          | lete if the organizatio            |                          |   | rt IV, line 21 or 22.   |                                       | Open to Public   |  |  |
| Department of the Treasury       Attach to Form 990.         Internal Revenue Service       Go to www.irs.gov/Form990 for the latest information.                    |                               |                                    |                          |   |   |                                       |  |  |  |
|  | NAMIONAL OF                   |                                    | s.gov/Form990 to         | r the latest inform                     | nation.   |                                       |  |  |  |
| Name of the organization CONNECTED THE<br>COLLEGE AND CA   |                               | TER FOR                            |                          |   |   |                                       | Employer identification number<br>20-4781979   |  |  |
| Part I General Information on Grants a   |                               |                                    |                          |   |   |                                       | 20-4781979   |  |  |
| <ol> <li>Does the organization maintain records to<br/>criteria used to award the grants or assis</li> <li>Describe in Part IV the organization's pro-</li> </ol>    | to substantiate th<br>stance? |                                    |                          |   |   |                                       |  |  |  |
| Part II Grants and Other Assistance to   |                               |                                    |                          |   | anization answered "  | Yes" on Form 990. Par                 | t IV. line 21. for any   |  |  |
| recipient that received more than 9  | -                             |                                    |                          |   |   |                                       |  |  |  |
| <b>1 (a)</b> Name and address of organization or government  | (b) EIN                       | (c) IRC section<br>(if applicable) | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | <b>(f)</b> Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of noncash assistance | (h) Purpose of grant<br>or assistance  |  |  |
| COLTON JOINT UNIFIED SCHOOL<br>DISTRICT (CJUSD) - 1212 VALENCIA<br>DRIVE - COLTON, CA 92324  | 95-2414439                    | GOVERNMENTAL                       | 25,000.                  | 0.                                      |   |                                       | TO LEVERAGE EXISTING<br>CURRICULUM-EMBEDDED<br>INSTRUCTIONAL RESOURCES<br>AND DISTRICT DATA          |  |  |
|  |                               |                                    |                          |   |   |                                       | TO LEVERAGE EXISTING   |  |  |
| SAN DIEGO UNIFIED SCHOOL DISTRICT  | IEGO UNIFIED SCHOOL DISTRICT  |                                    |                          |   |   |                                       |  |  |  |
| (SDUSD) - 4100 NORMAL STREET - SAN   |                               |                                    | INSTRUCTIONAL RESOURCES  |   |   |                                       |  |  |  |
| DIEGO, CA 92103  | 95-6002781                    | GOVERNMENTAL                       | 25,000.                  | Ο.                                      |   |                                       | AND DISTRICT DATA  |  |  |
| WEST CONTRA COSTA UNIFIED SCHOOL<br>DISTRICT (WCCUSD) - 1108 BISSELL<br>AVENUE - RICHMOND, CA 94801  | 95-2414439                    | GOVERNMENTAL                       | 25,000.                  | 0.                                      |   |                                       | TO LEVERAGE EXISTING<br>CURRICULUM-EMBEDDED<br>INSTRUCTIONAL RESOURCES<br>AND DISTRICT DATA          |  |  |
| ENVISION LEARNING PARTNERS (ELP)<br>111 MYRTLE STREET, SUITE 203<br>OAKLAND, CA 94612  | 94-3394659                    | 501(C)(3)                          | 75,000.                  | 0.                                      |   |                                       | TO LEVERAGE EXISTING<br>CURRICULUM-EMBEDDED<br>INSTRUCTIONAL RESOURCES<br>AND DISTRICT DATA          |  |  |
| OAKLAND UNIFIED SCHOOL DISTRICT<br>(OUSD) - 1000 BROADWAY, SUITE 300<br>- OAKLAND, CA 94607  | 94-6000385                    | GOVERNMENTAL                       | 150,000.                 | 0.                                      |   |                                       | TO PILOT TEST A SOLUTION<br>TO MAKE ALGEBRA 1 MORE<br>ACCESSIBLE, RELEVANT, AND<br>COLLABORATIVE FOR |  |  |
| ENVISION LEARNING PARTNERS (ELP)<br>111 MYRTLE STREET, SUITE 203<br>OAKLAND, CA 94612  | 94-3394659                    | 501(C)(3)                          | 75,000.                  | 0.                                      |   |                                       | TO PILOT TEST A SOLUTION<br>TO MAKE ALGEBRA 1 MORE<br>ACCESSIBLE, RELEVANT, AND<br>COLLABORATIVE FOR |  |  |
| <ul> <li>2 Enter total number of section 501(c)(3) a</li> <li>3 Enter total number of other organizations</li> <li>LHA For Paperwork Reduction Act Notice</li> </ul> | s listed in the line          | 1 table                            |                          |   |   |                                       | 10.<br>▶<br>Schedule I (Form 990) 2020   |  |  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. SEE PART IV FOR COLUMN (H) DESCRIPTIONS

Schedule I (Form 990) COLLEGE AND CAREER

| Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) |                |                                  |                                 |  |   |  |   |  |
|--|----------------|----------------------------------|---------------------------------|--|---|--|---|--|
| (a) Name and address of organization or government   | <b>(b)</b> EIN | (c) IRC section<br>if applicable | <b>(d)</b> Amount of cash grant | <b>(e)</b> Amount of<br>non-cash<br>assistance | <b>(f)</b> Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of non-cash assistance | <b>(h)</b> Purpose of grant<br>or assistance  |  |
| COLTON JOINT UNIFIED SCHOOL<br>DISTRICT (CJUSD) - 1212 VALENCIA<br>DRIVE - COLTON, CA 92324  | 95-2414439     | GOVERNMENTAL                     | 210,000.                        | 0.   |   |  | TO SUPPORT THE<br>IMPLEMENTATION OF<br>ILLUSTRATIVE MATHEMATICS<br>IN MIDDLE SCHOOLS ACROSS |  |
| SAN DIEGO UNIFIED SCHOOL DISTRICT<br>(SDUSD) - 4100 NORMAL STREET - SAN<br>DIEGO, CA 92103   | 95-6002781     | GOVERNMENTAL                     | 495,000.                        | 0.   |   |  | TO SUPPORT THE<br>IMPLEMENTATION OF<br>ILLUSTRATIVE MATHEMATICS<br>IN MIDDLE SCHOOLS ACROSS |  |
| WEST CONTRA COSTA UNIFIED SCHOOL<br>DISTRICT (WCCUSD) - 1108 BISSELL<br>AVENUE - RICHMOND, CA 94801                                      | 95-2414439     | GOVERNMENTAL                     | 180,000.                        | 0.   |   |  | TO SUPPORT THE<br>IMPLEMENTATION OF<br>ILLUSTRATIVE MATHEMATICS<br>IN MIDDLE SCHOOLS ACROSS |  |
| ENVISION LEARNING PARTNERS (ELP)<br>111 MYRTLE STREET, SUITE 203<br>OAKLAND, CA 94612  | 94-3394659     | 501(C)(3)                        | 450,000.                        | 0.   |   |  | TO SUPPORT THE<br>IMPLEMENTATION OF<br>ILLUSTRATIVE MATHEMATICS<br>IN MIDDLE SCHOOLS ACROSS |  |
|  |                |                                  |                                 |  |   |  |   |  |
|  |                |                                  |                                 |  |   |  |   |  |
|  |                |                                  |                                 |  |   |  |   |  |
|  |                |                                  |                                 |  |   |  |   |  |
|  |                |                                  |                                 |  |   |  |   |  |
|  |                |                                  |                                 |  |   |  |   |  |

Schedule I (Form 990)

Schedule I (Form 990) 2020 COLLEGE AND CAREER

20-4781979

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | <b>(e)</b> Method of valuation<br>(book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |
|                                 |                          |                          |                                       |   |                                       |

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

PERIODIC GRANT REPORTS ARE REQUIRED FROM GRANTEES AND GRANTEE ORGANIZATIONS

ARE SUBJECT TO INDEPENDENT AUDIT.

PART II, LINE 1, COLUMN (H):

NAME OF ORGANIZATION OR GOVERNMENT:

COLTON JOINT UNIFIED SCHOOL DISTRICT (CJUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO LEVERAGE EXISTING

CURRICULUM-EMBEDDED INSTRUCTIONAL RESOURCES AND DISTRICT DATA SYSTEMS, TO

Part IV Supplemental Information

GATHER DATA AS PART OF A READINESS ASSESSMENT AND STRATEGIC PLANNING

COLLEGE AND CAREER

#### PROCESS THAT WILL RESULT IN A CURRICULUM IMPLEMENTATION AND SCALE

READINESS REPORT AND PLAN.

NAME OF ORGANIZATION OR GOVERNMENT:

SAN DIEGO UNIFIED SCHOOL DISTRICT (SDUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO LEVERAGE EXISTING

CURRICULUM-EMBEDDED INSTRUCTIONAL RESOURCES AND DISTRICT DATA SYSTEMS, TO

GATHER DATA AS PART OF A READINESS ASSESSMENT AND STRATEGIC PLANNING

PROCESS THAT WILL RESULT IN A CURRICULUM IMPLEMENTATION AND SCALE

READINESS REPORT AND PLAN.

NAME OF ORGANIZATION OR GOVERNMENT:

WEST CONTRA COSTA UNIFIED SCHOOL DISTRICT (WCCUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO LEVERAGE EXISTING

CURRICULUM-EMBEDDED INSTRUCTIONAL RESOURCES AND DISTRICT DATA SYSTEMS. TO

GATHER DATA AS PART OF A READINESS ASSESSMENT AND STRATEGIC PLANNING

PROCESS THAT WILL RESULT IN A CURRICULUM IMPLEMENTATION AND SCALE

READINESS REPORT AND PLAN.

NAME OF ORGANIZATION OR GOVERNMENT: ENVISION LEARNING PARTNERS (ELP)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO LEVERAGE EXISTING

CURRICULUM-EMBEDDED INSTRUCTIONAL RESOURCES AND DISTRICT DATA SYSTEMS, TO

GATHER DATA AS PART OF A READINESS ASSESSMENT AND STRATEGIC PLANNING

PROCESS THAT WILL RESULT IN A CURRICULUM IMPLEMENTATION AND SCALE

READINESS REPORT AND PLAN.

 Part IV
 Supplemental Information

 OAKLAND UNIFIED SCHOOL DISTRICT (OUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PILOT TEST A SOLUTION TO MAKE

ALGEBRA 1 MORE ACCESSIBLE, RELEVANT, AND COLLABORATIVE FOR PRIORITY

STUDENTS.

NAME OF ORGANIZATION OR GOVERNMENT: ENVISION LEARNING PARTNERS (ELP)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PILOT TEST A SOLUTION TO MAKE

ALGEBRA 1 MORE ACCESSIBLE, RELEVANT, AND COLLABORATIVE FOR PRIORITY

STUDENTS.

NAME OF ORGANIZATION OR GOVERNMENT:

COLTON JOINT UNIFIED SCHOOL DISTRICT (CJUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO SUPPORT THE IMPLEMENTATION OF

ILLUSTRATIVE MATHEMATICS IN MIDDLE SCHOOLS ACROSS 3 SCHOOL DISTRICTS AS

DEFINED BY EACH DISTRICTS IMPLEMENTATION PLAN.

NAME OF ORGANIZATION OR GOVERNMENT:

SAN DIEGO UNIFIED SCHOOL DISTRICT (SDUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO SUPPORT THE IMPLEMENTATION OF

ILLUSTRATIVE MATHEMATICS IN MIDDLE SCHOOLS ACROSS 3 SCHOOL DISTRICTS AS

DEFINED BY EACH DISTRICTS IMPLEMENTATION PLAN.

NAME OF ORGANIZATION OR GOVERNMENT:

WEST CONTRA COSTA UNIFIED SCHOOL DISTRICT (WCCUSD)

(H) PURPOSE OF GRANT OR ASSISTANCE: TO SUPPORT THE IMPLEMENTATION OF

ILLUSTRATIVE MATHEMATICS IN MIDDLE SCHOOLS ACROSS 3 SCHOOL DISTRICTS AS

DEFINED BY EACH DISTRICTS IMPLEMENTATION PLAN.

# CONNECTED THE NATIONAL CENTER FOR Schedule I (Form 990) COLLEGE AND CAREER 20-4781979 Page **2** Part IV Supplemental Information NAME OF ORGANIZATION OR GOVERNMENT: ENVISION LEARNING PARTNERS (ELP) (H) PURPOSE OF GRANT OR ASSISTANCE: TO SUPPORT THE IMPLEMENTATION OF ILLUSTRATIVE MATHEMATICS IN MIDDLE SCHOOLS ACROSS 3 SCHOOL DISTRICTS AS DEFINED BY EACH DISTRICTS IMPLEMENTATION PLAN.

| SC  | HEDULE J   | Compensation Information  | ОМ               | B No. 1    | 545-00 | )47    |  |
|---|--|---|------------------|------------|--------|--------|--|
|   | Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest                                    |   |                  | 2020       |        |        |  |
|   | Compensated Employees  |   |                  |            |        |        |  |
| Dena  | tment of the Treasury  | <ul> <li>Complete if the organization answered "Yes" on Form 990, Part IV, line 23.</li> <li>Attach to Form 990.</li> </ul> |                  |            | Publ   |        |  |
| Intern  | al Revenue Service   | ► Go to www.irs.gov/Form990 for instructions and the latest information.  |                  | Inspection |        |        |  |
| Nan   | e of the organizatio   | CONNECTED THE NATIONAL CENTER FOR   | Employer identif | icatio     | on nu  | mber   |  |
|   |  | COLLEGE AND CAREER  | 20-4781979       |            |        |        |  |
| Pa  | rt I Question  | s Regarding Compensation  |                  |            |        |        |  |
|   |  |   | F                |            | Yes    | No     |  |
| 1a  |  | ate box(es) if the organization provided any of the following to or for a person listed on Form                             | 1990,            |            |        |        |  |
|   | Part VII, Section A,   | line 1a. Complete Part III to provide any relevant information regarding these items.                                       |                  |            |        |        |  |
|   | First-class or c   | harter travel Housing allowance or residence for perso  | naluse           |            |        |        |  |
|   | Travel for com   |   | sidence          |            |        |        |  |
|   | Tax indemnific   | ation and gross-up payments Health or social club dues or initiation fee  | S                |            |        |        |  |
|   | Discretionary  | spending account Personal services (such as maid, chauffer  | ur, chef)        |            |        |        |  |
|   |  |   |                  |            |        |        |  |
| b   | •  | on line 1a are checked, did the organization follow a written policy regarding payment or                                   |                  |            |        |        |  |
|   |  | provision of all of the expenses described above? If "No," complete Part III to explain                                     |                  | 1b         |        |        |  |
| 2   |  | n require substantiation prior to reimbursing or allowing expenses incurred by all directors,                               |                  |            |        |        |  |
|   | trustees, and office   | rs, including the CEO/Executive Director, regarding the items checked on line 1a?   | ·····            | 2          |        |        |  |
|   |  |   |                  |            |        |        |  |
| 3   |  | ny, of the following the organization used to establish the compensation of the organization'                               |                  |            |        |        |  |
|   | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to |   |                  |            |        |        |  |
|   | ·  | ation of the CEO/Executive Director, but explain in Part III.   |                  |            |        |        |  |
|   | Compensatior   |   |                  |            |        |        |  |
|   | Independent compensation consultant  |   |                  |            |        |        |  |
|   | X Form 990 of o  | ther organizations  | ommittee         |            |        |        |  |
| 4   | During the year, did   | I any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing                                   |                  |            |        |        |  |
| -   |  |   |                  |            |        |        |  |
| а   | organization or a related organization:<br>a Receive a severance payment or change-of-control payment?             |   |                  |            |        | x      |  |
| b   |  |   |                  |            |        | x      |  |
| c   |  |   |                  |            |        | x      |  |
| c Participate in or receive payment from an equity-based compensation arrangement?<br>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. |  |   |                  |            |        |        |  |
|   |  |   |                  |            |        |        |  |
|   | Only section 501(c   | ;)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.   |                  |            |        |        |  |
| 5   |  | on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation                              | on               |            |        |        |  |
|   | contingent on the r  |   |                  |            |        |        |  |
| а   | •  |   |                  | 5a         |        | x      |  |
| b   | Any related organiz  | ation?  | Γ                | 5b         |        | х      |  |
|   |  | or 5b, describe in Part III.  |                  |            |        |        |  |
| 6   | For persons listed of  | on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensati                                | on               |            |        |        |  |
|   | contingent on the r  | et earnings of:   |                  |            |        |        |  |
| а   | The organization?  | ~   |                  | 6a         |        | х      |  |
| b   | Any related organiz  | ation?  | <b>Г</b>         | 6b         |        | х      |  |
|   |  | r 6b, describe in Part III.   |                  |            |        |        |  |
| 7   | For persons listed of  | on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payment                                | s                |            |        |        |  |
|   |  | nes 5 and 6? If "Yes," describe in Part III   |                  | 7          |        | x      |  |
| 8   |  | reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to t                                |                  |            |        |        |  |
|   | •  | ption described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III                                      |                  | 8          |        | x      |  |
| 9   |  | id the organization also follow the rebuttable presumption procedure described in   |                  |            |        |        |  |
|   |  | n 53.4958-6(c)?   |                  | 9          |        |        |  |
| LHA   |  | eduction Act Notice, see the Instructions for Form 990.   | Schedule J       |            | n 990  | ) 2020 |  |

COLLEGE AND CAREER

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

20-4781979

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                    |      | (B) Breakdown of         | W-2 and/or 1099-MI                        | SC compensation                           | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation<br>in column (B)         |  |
|------------------------------------|------|--------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|--|
| (A) Name and Title                 |      | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | compensation                      | Denents                 |                                    | reported as deferred<br>on prior Form 990 |  |
| (1) GARY HOACHLANDER               | (i)  | 332,889.                 | 0.  | 0.  | 19,950.                           | 1,759.                  | 354,598.                           | 0.  |  |
| PRESIDENT                          | (ii) | 0.                       | ٥.  | 0.  | 0.                                | 0.                      | ٥.                                 | 0.  |  |
| (2) ROB ATTERBURY                  | (i)  | 199,989.                 | 0.  | 0.  | 14,545.                           | 25,437.                 | 239,971.                           | 0.  |  |
| DIRECTOR, REGIONAL LINKED          | (ii) | ٥.                       | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (3) DAPHANNIE STEPHENS             | (i)  | 193,779.                 | 0.  | 0.  | 13,628.                           | 11,538.                 | 218,945.                           | 0.  |  |
| CHIEF PROGRAMS OFFICER             | (ii) | ٥.                       | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (4) DAVID YANOFSKY                 | (i)  | 177,703.                 | 0.  | 0.  | 12,486.                           | 11,488.                 | 201,677.                           | 0.  |  |
| DIRECTOR, MEDIA & YOUTH DE         | (ii) | 0.                       | 0.  | Ο.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (5) JASON QUIARA                   | (i)  | 178,204.                 | 0.  | 0.  | 12,603.                           | 7,352.                  | 198,159.                           | 0.  |  |
| CHIEF STRATEGY & PARTNERSH         | (ii) | ٥.                       | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (6) JENNIFER LUTZENBERGER-PHILLIPS | (i)  | 183,679.                 | 0.  | 0.  | 12,253.                           | 1,648.                  | 197,580.                           | 0.  |  |
| DIRECTOR, LT&PD                    | (ii) | 0.                       | ٥.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (7) JULIE KOENKE                   | (i)  | 158,537.                 | 0.  | 0.  | 11,651.                           | 13,008.                 | 183,196.                           | 0.  |  |
| DIRECTOR, REGIONAL LL SUPP         | (ii) | ٥.                       | 0.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (8) SHIERRA MERTO                  | (i)  | 148,650.                 | 0.  | 0.  | 10,626.                           | 9,810.                  | 169,086.                           | 0.  |  |
| DIRECTOR, FINANCE & CONTRA         | (ii) | 0.                       | ٥.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (9) PIER SUN HO                    | (i)  | 147,226.                 | ٥.  | 0.  | 9,466.                            | 1,558.                  | 158,250.                           | 0.  |  |
| ASSOCIATE DIRECTOR, LT&PD          | (ii) | 0.                       | ٥.  | 0.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
| (10) BEN CROSBY                    | (i)  | 108,364.                 | Ο.  | Ο.  | 7,585.                            | 8,500.                  | 124,449.                           | 0.  |  |
| DIRECTOR, TECHNOLOGY AND MEDIA     | (ii) | Ο.                       | Ο.  | Ο.  | 0.                                | 0.                      | 0.                                 | 0.  |  |
|                                    | (i)  |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (ii) |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (i)  |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (ii) |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (i)  |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (ii) |                          |   |   |                                   |                         |                                    |   |  |
| (i<br>(i)<br>(i)<br>(i)<br>(i)     |      |                          |   |   |                                   |                         |                                    |   |  |
|                                    |      |                          |   |   |                                   |                         |                                    |   |  |
|                                    |      |                          |   |   |                                   |                         |                                    |   |  |
|                                    |      |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (i)  |                          |   |   |                                   |                         |                                    |   |  |
|                                    | (ii) |                          |   |   |                                   |                         |                                    |   |  |

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COLLEGE AND CAREER

Schedule J (Form 990) 2020

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#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| SCHEDULE O<br>(Form 990 or 990-EZ)<br>Department of the Treasury<br>Internal Revenue Service | Supplemental Information to Form 990 or 990<br>Complete to provide information for responses to specific questions on<br>Form 990 or 990-EZ or to provide any additional information.<br>Attach to Form 990 or 990-EZ.<br>Go to www.irs.gov/Form990 for the latest information. | O-EZ OMB No. 1545-0047 2020 Open to Public Inspection |
|--|---|---|
| Name of the organization   | CONNECTED THE NATIONAL CENTER FOR   | Employer identification number                        |
|  | COLLEGE AND CAREER  | 20-4781979  |
| FORM 990, PART I, L  | INE 1, DESCRIPTION OF ORGANIZATION MISSION:   |   |
| LINKED LEARNING PAT  | HWAYS SO THAT ALL STUDENTS, REGARDLESS OF   |   |
| BACKGROUND, ARE PRE  | PARED TO SUCCEED IN COLLEGE, CAREER, COMMUNITY AND  |   |
| LIFE.  |   |   |
|  |   |   |
| FORM 990, PART III,  | LINE 1, DESCRIPTION OF ORGANIZATION MISSION:  |   |
| LIFE.  |   |   |
|  |   |   |
| FORM 990, PART VI,   | SECTION B, LINE 11B:  |   |
| THE INFORMATIONAL R  | ETURN IS PREPARED BY OUTSIDE ACCOUNTANTS AND IS REVIEWED  |   |
| THEN APPROVED BY TH  | E PRESIDENT AND CFO. UPON THEIR APPROVAL, THE   |   |
|  | · · · · · · · · · · · · · · · · · · ·   |   |
| INFORMATIONAL RETUR  | N IS SENT TO ALL BOARD MEMBERS PRIOR TO FILING.   |   |
|  |   |   |
| FORM 990, PART VI,   | SECTION B, LINE 12C:  |   |
| CONFLICT OF INTERES  | F POLICY COMPLIANCE AFFIRMATIONS ARE SIGNED ANNUALLY.   |   |
|  |   |   |
| FORM 990, PART VI,   | SECTION B, LINE 15:   |   |
| REVIEWED BENCHMARK   | DATA OF COMPARABLE ORGANIZATIONS AND REVIEWED IRS 990   |   |
| FORMS OF COMPARABLE  | ORGANIZATIONS.  |   |
|  |   |   |
| FORM 990, PART VI,   | SECTION C, LINE 19:   |   |
| AVAILABLE UPON REQU  | EST.  |   |
|  |   |   |
| FORM 990, PART XII,  | LINE 2C:  |   |
| THE PROCESS HAS NOT  | CHANGED FROM PRIOR YEAR.  |   |
|  |   |   |